

Zero Harm Advisor

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Company: Atlamgroup

Location: Canberra

Category: other-general

Downer is a leading infrastructure group connecting industries and communities with vital infrastructure. Downer has a strong focus on Transport, Utilities, Facilities and Asset Services and is responsible for creating, operating and maintaining public and private assets serving millions of people every day. THE ROLE Reporting to the ANZ Zero Harm Manager – Power Projects, we have 2 separate opportunities for experienced Safety professionals to join our ever-growing team on the Molonglo (ACT) and TG PEC (NSW) Substation Projects in a full-time capacity. These are FIFO positions, operating 20 days on and 8 days off. We encourage applications of those who are living in the locations of Canberra, Brisbane, Sydney or Melbourne. As a Zero Harm Advisor, you will have the opportunity to guide, support and develop the operational team's mentality toward Safety to ensure adherence to the Downer Zero Harm standards, legislative requirements and above all else, ensure our people return home safely every... SEMPRE INVESTMENT MANAGERS PTY. LTD. trading as SEMPRE INVESTMENT MANAGERS Level 5, 447 Collins Street, Melbourne Victoria 3000 Full Time Financial Investment Adviser SALARY \$85000 + SUPERANNUATION DUTIES

- Developing financial plans and investment strategies based on prospective clients' financial objectives and risk tolerance.
- Managing multi-asset investment portfolios on behalf of clients, including stocks, bonds, funds etc.
- Monitoring portfolio performance and reviewing and revising investment plans based on modified needs and changes in markets.
- Providing regular updates and valuable insights on portfolio performance, maintaining good client relationships.
- Developing new business opportunities, in particular from Chinese investors in Australia and abroad.

REQUIRED SKILLS

- Bachelor's degree in finance related subjects is required.

Master's degree is preferable. • Need to have portfolio management experience with good past performance. • Have experience and clients in overseas markets, especially the Chinese market. • At least three years working experience as a Financial Investment Adviser. •

Previous investment experience and existing relationships with Chinese investors will be highly regarded. Languages: Mandarin and English speech and written skills essential Please send your CV to What will you be doing? You'll be working as part of a friendly and high performing, supportive team whilst interacting directly with our customers. With the ability to earn commission on every sale, you will be able to help our customers and at the same time earn what you want on our uncapped commission model by ensuring individual sales targets are met. In this role you will be staying up to date on all of the latest & greatest devices through our world class learning platform, taking a genuine interest in our customers wants & needs, reviewing customer accounts to ensure they are receiving the best value across our suite of products & services as well as providing support on existing accounts with servicing/billing enquiries & educating customers on our self-service platform. Want to challenge yourself and take ownership of your career and be part of a business that will bring out the best of your... Click here to view more detail / apply for Customer Solutions Advisor

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