

Territory Manager | Sydney North | Wound

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Company: Hengandhurst

Location: Melbourne

Category: other-general

Territory Manager | Sydney North | Wound / Exciting Territory Manager role! Bring your medical sales experience to a dynamic and fast growing wound care business. Innovative and clinical products Sydney North Territory Manager role with Hospital focus Collaborative and people focussed culture This global medical device organisation is truly exceptional. With an innovative and technologically advanced product portfolio and a collaborative and dynamic team environment that is created by their leaders, this organisation is continuing to drive success within the specialty market. They are determined to ensure that all their patients have access to the highest standard of care and treatment as their business continues to work collaboratively with key physicians and stakeholders within the market. Reporting into the National Sales Manager, your key responsibilities will include: developing Regional/National Key Opinion Leaders engaging with healthcare customers and ensuring confidence in these products through utilising clinical evidence and data achievement of product listing across key accounts analysing and interpreting data to identify growth opportunities The successful candidate will have: a proven track record as a key account manager in medical device/consumables or pharmaceuticals; experience using clinical papers will be highly regarded chronic wound care/diabetes foot disease experience is advantageous excellent relationship building skills a strong clinical aptitude and business acumen a passion for winning, a positive attitude and an entrepreneurial mindset Most of all you will be passionate about, and enjoy working in, a challenging environment where you will engage with a variety of multiple stakeholders who have the patient as the core focus of everything they do. This is truly a rare opportunity to be part of a global company launching

their innovative technology into the Australian market. To apply for this role please submit your application or contact Joel McCoy on 0438 005 111 for further enquiries. Confidentiality is assured.

#J-18808-Ljbfrr

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