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Territory Manager | Endoscopy | VIC North East

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Company: Hengandhurst Location: Melbourne Category: other-general

Territory Manager | Endoscopy | VIC North East MelbourneMedical Device / Sales Take your medical device sales career to the next level. Join a highly respected, global organisation. Rewarding role in a motivated team. Medical Device sales background essentialHigh quality equipment with an excellent reputationGenerous bonus structure for high performers Join a proudly independent and family-owned global business to grow an established territory covering the North- Eastern hospitals of Melbourne and Victoria. This company prides itself on building dynamic, commercially sound and technically capable sales teams through excellence in training and developing their teams. Due to a rare vacancy, they are now looking for an experienced hospital sales territory manager to join their team. Reporting to the State Sales Manager, you will be responsible for: growingsales of this your portfolio within your hospital accountswork with your clients to identify and capitalise on growth opportunities engage with health professionals and ensure confidence in this productmanage demonstrations and support clinical casesprovide outstanding customer serviceTo be successful in this role, you will have:Strong medical device sales experience - ideally in capital equipmentUrology, gynaecology or relevant hospital theatre backgroundstrong commercial acumenMethodical and disciplined about planningexcellent relationship building skillsstrong technical aptitudepassion for winning and an excellent team playerThis is a great opportunity to join a first class medical device company where you will be supported and given the opportunity to grow and develop. If you thrive in an autonomous environment and value being part of a close-knit team, this role may be for you. To apply for this role please submit your application in WORD format by clicking 'apply'; or

contactSuzanne Rizkon0488 777 135for further enquiries. Confidentiality is assured. #J-18808-Ljbffr

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