

Telesales Executive

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Company: We Are Workforce Ltd

Location: New South Wales

Category: other-general

Telesales Executive - New Business Consultant Tamworth Salary - £24,561 (OTE - £38,179) Monday-Friday - Office hours

Telesales Executives! Fantastic at generating New Business? Our clients Hygiene Sales team want to speak with you! How confident are you in your sales ability? Are you experienced in lead generation or looking for new business customers? Could you achieve more? At a time when hygiene is more important than ever, our client are looking for amazing salespeople to join their dedicated, friendly Telesales team. They are the leading hygiene services provider in the UK, having a wide range of excellent and desirable hygiene products, and due to the expansion of their New Business Sales Consultant team, we are now interested in hiring the best and most talented telesales people to join you fantastic at finding and generating new business, and looking for a dependable, established company with excellent opportunities for growth and uncapped commission? We want to speak with you. A day in the life of a New Business Consultant will involve: Researching companies in order to find potentially suitable companies who may be interested in joining our customer base. Calling Business to Business potential clients aiming to speak to the decision makers in order to promote and sell products and services. Establishing facts - this is not a 'dialler' contact centre; the quality of your sales is based on your skill at identifying the right companies to call and services that will best suit their needs. Overcoming objections - negotiating skills are essential to ensure your enquiries turn into leads and sales. Account Management - you get to nurture and grow any new customers you attract to the business, enhancing their relationship with us over the following 12

ideal candidate for a New Business Consultant position: You're positive and confident

without being 're polite and enjoy telesales, generating and winning new business customers and surpassing have a successful record of generating leads and sales in an outbound call 're resilient, determined, and excellent at building want a career rather than a job, where you will be appreciated for the quality of your sales not just the quantity. This role will suit experienced new business hunters / prospectors as well as lead generators who want to take that next step into closing sales and account demand for the diverse range of products and services means the possibilities for winning new business customers are huge. Naturally, as a sales professional who is experienced in winning new business you will not be content with just receiving the regular salary. The good news is that the role also has uncapped commission so what you can earn is really up to return for your commitment and expertise, you will get: A good salary of £24,651.00 with a realistic OTE of £38,179, due to uncapped commission and regular opportunity to join a successful team that has achieved continuous growth for successive chance of a career in a well-established company with great prospects for progression. Excellent training on the products and a suite of online courses to expand your skills. Free parking onsite that will save you a fortune. Discounts with retailers such as O2 and Frankie & Bennys. A 24-hour wellbeing helpline, company pension and you have a background in Outbound Telesales, Tele-Appointing, Lead Generation, Business Development or Telemarketing, and are looking for a career in a secure, recognisable company with fantastic products and excellent earning potential, don't delay - this is the opportunity you've been looking for. Take the next step in your sales career. Apply now. Workforce operate from several prime locations in the area and are likely to have an office right near you. Our team offer a unique service tailored to match your precise needs, and can assist you with the following job roles: Sales Manager, Business Development, Field Sales, Sales Executive, Telesales, Telemarketing and Account are always on the lookout for the very best talent, so if you know anyone, refer them to our professional and friendly team who will be more than happy to help. #INDOPCMP23#J-18808-Ljbffr

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