

## Technical Founder / CTO (New Venture Talent Pool)

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Company: Rainmaking APAC

Location: Perth

Category: other-general

Technical Founder / CTO (New Venture Talent Pool) 1 month ago Be among the first 25 applicants

Are you motivated by using breakthrough technologies to improve the human experience and transform legacy industries? Do you want to be a core player in a venture that's primed for scale, and are attracted to doing so in partnership with equally ambitious, entrepreneurial and dedicated partners? If so, you could be exactly who we are looking for! We are committed to leveraging cutting-edge technology to enhance the productivity, profitability, and sustainability of the space we're operating in. This is a rare opportunity to be a Co-Founder of a startup set for scale, and to do so supported by the IP, investment and wider support systems to accelerate your pathway to success. \*\*Please note, for this role you will ideally already be based in Australia with the right to work. We are currently pipelining for a specific project and will shortlist in the coming weeks\*\*

**About Rainmaking APAC Venture Studio** We are a Venture Build Studio with more than a decade's experience of working with some of the world's largest and most influential companies. We've built and launched over 60 ventures and worked with 80 of the Fortune 500. We combine the best of entrepreneurial capability and corporate assets to build high-impact and fast-scaling new ventures. Together with market-leading corporate partners and entrepreneurial founding teams, we build, launch and scale impactful new ventures.

**How will you have impact?** Set the technical vision and execution strategy for this new venture in tandem with the evolving business model

Establish a deep understanding of the target customers; the needs, wants, pains and opportunities that underpin this venture

Champion user/customer interactions and data-driven decision-making

Rapidly evolve from a MVP to a fully established product, and continue this iteration cycle to create maximum value for your customers, being primed for scale

Establish appraisal metrics and progress indicators that focus tightly on making progress towards even deeper product-market fit

Guide the venture in the optimum direction based on customer development, market feedback and strategic imperatives

Rapidly surface relevant data and make decisive decisions that effectively resolve issues and challenges in order to maintain forward momentum

Build your company's product & technology team from the ground

upRequirementsDemonstrated experience as a Founder or Leadership Team member for a highly technical startup or new business line. You've experienced significant highs, lows and learnings as a technical entrepreneur

Ideally bring a Bachelor's degree in Computer Science, Masters or PHD in Artificial Intelligence, Big Data Analytics, Deep Learning or Inference, Natural Language Processing, Large Language Model related field

Experience leading startups from early stage to scale, and through raising subsequent funding rounds. You can effectively translate your technical knowledge to bring all relevant parties on the journey with you

Deep technical knowledge and domain insights, with a focus on cutting edge, breakthrough solutions

Experience of rapid product iteration through prototyping, build, launch and scale phases

Strong experience of multiple programming languages, contemporary technology stacks, distributed systems, APIs, databases and software testing toolkits

Belief in agile development practices and clean code, with a focus keeping final user performance front of mind

Track record of having taken calculated risks to create fresh value

Experience managing distributed technical teams and facilitating strong remote collaboration

Innate strength of leadership - ability to build, manage and inspire entrepreneurial teams

Exceptionally well organised, ruthless in prioritising allocation of time and resources in

pursuit of a regular cadence of outcomes and progressBenefitsYou will report to the newly created Venture Board and will have an equity component to your compensation. Whilst you

won't directly be employed by Rainmaking APAC, we will partner very closely together on your founding journey and to set you up for success. Our Promise: Working with us will be energising. It will be challenging, entrepreneurial, sometimes scrappy, and deeply fulfilling. You will engage with passionate, ambitious, action-oriented people, enthused by building businesses and having a positive impact on the world. You will be valued, appreciated and believed in. Values & Culture: We strive to build and grow businesses that break new ground and unlock human potential through entrepreneurship. We want to deliver significant positive impact both for ourselves and to the world in which we live. We're committed to being a place where a diverse mix of talented people thrive. If much of this role resonates with you but you don't think you tick all the boxes, please apply anyway! We recognise different people have different confidence levels during applications and we wouldn't want this to stop us meeting you. We recruit, employ, train and compensate regardless of race, religion, national origin, sex, disability, age, veteran status, and other protected status. We might not do everything perfectly just yet and would like to hear your feedback and suggestions if you think there are areas in which we could improve, or if you believe we have not provided you with a fair opportunity.

Seniority level Seniority level Entry level

Employment type Employment type Full-time

Job function Job function Information Technology

Industries Technology, Information and Internet

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St Lucia, Queensland, Australia \$21,000 - \$21,000 3 weeks ago

Business Development Manager / Account Executive (Australia, Remote) Brisbane City, Queensland, Australia 2 weeks ago

Adelaide, South Australia, Australia 1 week ago

Melbourne, Victoria, Australia 1 month ago

Ecommerce Head of Growth/ Head of Paid Media (remote) Sydney, New South Wales, Australia 4 days ago

Business Development Manager / Account Executive (Australia, Remote) Melbourne, Victoria, Australia 2 weeks ago

Perth, Western Australia, Australia 1 week ago

Business Development Manager / Account Executive (Australia, Remote) Adelaide, South

Australia, Australia 2 weeks ago

Vice President Of Product Management, Trilogy (Remote) - \$400,000/year USD Sydney, New South Wales, Australia \$200 - \$200 1 day ago

Business Development Manager / Account Executive (Australia, Remote) Perth, Western Australia, Australia 2 weeks ago

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