

Student Enrolment Advisor

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Company: Keypath Education

Location: Melbourne

Category: other-general

Student Enrolment Advisor

Full-time

Company Description

Discover Your Path at Keypath!

About Us:

At Keypath, we invite you to be part of something transformative. As a global EdTech leader, we collaborate with prestigious universities to create and deliver online education solutions that tackle global social and economic challenges head-on.

Join our dynamic, fast-growing international team that thrives on collaboration, innovation, and lifelong learning. With offices in Melbourne, Sydney, Chicago, and SE Asia, we are truly a global company. Today, we're a family of over 700 passionate Keypathers worldwide.

Work Anywhere:

At Keypath Education Australia, flexibility is our strength. We put our people first, allowing you to choose where you work – from home, in the office, or both.

Job Description

The Role: Student Enrolment Advisor

Be the first point of contact for students eager to continue their educational journey.

Guide students through lead-based inquiries via phone calls, email, and web chat.

Leverage your consultative sales skills to create a personalized sales journey for students.

Qualifications

Who We're Looking For:

We seek individuals who share our passion for education, including:

Sales Professionals: Use your expertise to drive sales outcomes and meet goals.

Customer Service Enthusiasts: Build meaningful relationships with our students.

Goal-Oriented Achievers: Thrive on working towards KPIs and targets.

We trust you to provide the best solutions, not scripted responses!

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