

## Strategy Manager

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Company: Corporate

Location: Sydney

Category: other-general

### About the role

As a **Strategy Manager** specialising in partnerships, you'll play a key role managing and delivering value from Endeavour's current and future strategic partnerships.

You will provide strategic thought leadership in partnerships, including driving a focus on growth and value creation within our partnership with Woolworths, and through identifying new commercial partnering opportunities.

Sound good? Read on.

### Here's a snapshot of the Strategy Manager's responsibilities

Work with existing Partnership Leads to articulate a clear and compelling strategy that maximises the value delivered from their partnership

Provide strategic thought leadership that delivers partnership growth by identifying and evaluating future partnering opportunities (with Woolworths or other potential partners)

Inject strategic and innovative thinking into issues arising with respect to our partnership agreements

Influence key stakeholders to deliver impactful change

### Now let's talk about you

Ideally you'll have 5+ years of experience in strategy consultancy, investment banking, private

equity, corporate strategy or a similar relevant field

Outstanding academic record and social achievements

Demonstrated experience and knowledge of strategic problem solving and frameworks, and project management

Superb written and oral communication with excellent interpersonal skills and ability to influence at all levels of the organisation

Experience in commercial and financial analytics and quantitative modelling

Consumer market experience and/or retail experience would also be highly desirable

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