# **Australia Jobs Expertini®**

## **Store Manager - OZ Design Orange**

## **Apply Now**

Company: OZ Design Furniture Pty Limited

Location: Australia

Category: other-general

OZ Design Furniture is one of Australia's leading lifestyle retailers providing high quality Furniture and Homewares for over 40 years. We are a wholly Australian owned company operating over 40 stores in Australia. We are currently seeking a professional Store Manager to lead our retail sales team in our Orange store. About the RoleAs Store Manager, you are responsible for the central coordination of the Sales Team, the Product and the Sales Procedures and Processes to deliver outstanding results. Responsibilities of this Role-Leading the Sales team to achieve the Store's Sales Targets;- A hands-on management approach and ability to lead by example; A strong training focus, with the ability to inspire and mentor your team to success;- Be able to follow Store Procedures and Processes;- Be well presented and a competent communicator with the Customers and Sales team;- Regular Weekend and Thursday night availability. Skills and Experience- Proven Retail Sales Manager experience within a furniture/bulky goods retail environment for a substantial period of time;-Exceptional selling skills and the ability to build repeat business;- Proven experience with people leadership and performance management, driving KPI's and sales targets;- High attention to detail and exceptional organisation skills;- Proven Computer and Literacy skills; Rewards and Benefits- An attractive remuneration package offered to the right person; Great incentives;- Professional and friendly working environment;- Generous staff discounts. To be eligible for this role you; - Need to provide a resume illustrating your experience within a furniture/bulky goods retail environment for a substantial period of time-Must be able to do training in-storeYou also need to answer the following questions in your cover letter (in .doc/pdf format only)- What makes a you great Manager?- What are your

attributes that would contribute to your success in this role?- Why would you like to work for Oz Design Furniture?- Are you available to work Weekend days regularly? Please click APPLY and upload your Cover Letter and Resume. You must have the right to live and work in Australia long term to apply for this position.
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