

Showroom Sales Consultant

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Company: Nick Scali

Location: Australia

Category: other-general

Nick Scali has been a household name for over 60 years. Nick Scali acquired Plush Sofas at the end of 2021, and now between the two brands we have over 110 showrooms throughout Australia and New Zealand. As a market leader, we pride ourselves on being the experts in luxury furniture design. We are seeking a sales Consultant to join our team at our Fyshwick showroom. This is a permanent part-time opportunity working 35 hours a week across 7 hours a day. What's on offer: Competitive annual earnings based on relevant experience. Exciting opportunities for career growth and advancement. Rewarding career development opportunities. About you: Proven track record of surpassing sales targets in high-end or hard-sell retail environments. Previous sales experience, ideally selling furniture or high-value items such as jewellery, cars, bedding, luxury goods / travel, etc. Comfortable in committing to work most weekends. Immaculate personal presentation and communication skills in line with the brand's high-end image. About the role: Create and maintain a welcoming store environment. Provide exceptional product knowledge and offer solutions to customers' furnishing needs. Follow up on customer inquiries and maintain strong customer relationships. Please note people only with the right to work in Australia should apply.

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