Senior Security Architect

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Company: NTT DATA

Location: Sydney

Category: other-general

NTT DATA NTT DATA helps clients transform through consulting, industry solutions, business process services, IT modernization and managed services. View company page Want to be a part of our team?NTT is looking for Cyber Security Architect to join our growing team on a permanent position.As a Security Architect facing our enterprise clients you would be tasked to consult with the client teams and work with our internal teams to create strategies, transformational designs and the architectural vision for complex security solutions that address the clients' needs. You will be providing multi-technology consulting services on all aspects of cyber security software, infrastructure and related technology and service components.Working at NTTThe role will have varied responsibilities:Solution design, business development, and transition of projects from presales to delivery.Build strong relationships and act as a trusted technical advisor to our client base.Contribute to proposals and bids by determining scope of work, completing bills of material, and writing proposals and responses to tender.Coach and mentor the Technical Consultants, Solutions Architects and Engineers within our Security team.Work closely with our sales team, supporting and guiding them to deal closure.Own vendor relationships and become a product expert, obtaining and maintaining vendor sales and tech certs.Actively drive our Security business unit onwards in its path for growth and technical excellence!Provide support to the sales, bid and account management process.Gather and analyse client requirements.Determine technical and key business drivers that clients need and can utilise this in conversations and consulting meetingsDevelop and present business cases for the customers to meet their strategic security needs and objectivesAdvise on the design and

deployment of security related mattersDefine and design scope of works.Manage and own POC initiativesBe the main point of contact for security related matters within the professional services division.Assist with technical business development in a customer facing, C-Level environment.Act as the bridge between the client, engineers, client managers and project management teamsOwn the proposed solution and transition to the build and implementation teamsTo succeed in this role, you will have:Solid professional technical, IT or Operations experience within a large scale (preferably multi- national) technology services environment .Solid knowledge of security controls, frameworks and technologiesBroad exposure to multiple security technologiesSome Project or Program Management experience would be preferred but not essentialProven client engagement and consulting experience coupled with solid experience in client needs assessment and change managementProven experience in integrating the solution for the particular project with the business domain, enterprise concerns, industry standards, established patterns and best practicesExperience working in an Agile development environmentDemonstrable background working in a presales and technical architecture (cyber security focused) environment.Deep knowledge across application, cloudand data security.Capable of communicating technically and at C-Level.Ability to build and maintain long lasting business relationships.CCSP, CISSP, CISM, SABSA, CEH, Togaf or similar industry certifications are desirable.Skills SummaryWhat will make you a good fit for the role?Workplace type:Hybrid WorkingEqual Opportunity EmployerNTT is proud to be an Equal Opportunity Employer with a global culture that embraces diversity. We are committed to providing an environment free of unfair discrimination and harassment. We do not discriminate based on age, race, color, sex, religion, national origin, disability, pregnancy, marital status, sexual orientation, gender reassignment, veteran status, or other protected category Explore more InfoSec / Cybersecurity career opportunitiesFind even more open roles in Ethical Hacking, Pen Testing, Security Engineering, Threat Research, Vulnerability Management, Cryptography, Digital Forensics and Cyber Security in general - ordered by popularity of job title or skills, toolset and products used - below.

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