

Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024

15:14:18

[Apply Now](#)

Company: Everything

Location: Australia

Category: other-general

You are here :Home Jobs Senior Revenue Growth Analyst Jobs In Bridgetown Australia Senior Revenue Growth Analyst Jobs in Bridgetown, Australia You are here :Home Jobs Senior Revenue Growth Analyst Jobs In Bridgetown Australia Senior Revenue Growth Analyst Jobs in Bridgetown, AustraliaOur mission and where you fit inAt Employment Hero, we're an ambitious bunch of people on a mission to make employment easier and more valuable for everyone.Since our inception in 2014, we've had some pretty impressive growth (100% YoY), now serving 300,000 businesses globally, with 2 million+ users on the platform, reaching unicorn status in 2022 - and we have no plans to slow down.There's never been a more exciting time to join one of the fastest-growing SaaS unicorns, so let's see if we could be a match!What might your days look likeWe're a team of global innovators, who cherish diverse perspectives that fuel our mission; to simplify the world of work for SMBs worldwide. As part of our ambitious growth strategy, Employment Hero is looking for a driven and skilled Senior Revenue Growth Analyst. Reporting to the Senior Sales Operations Manager, you will play a critical role in ensuring sales, marketing and related GTM teams function together as a world class pipeline generation engine. Your responsibilities will range from Strategic Planning, Forecasting amp; Pipeline Analysis, Business Analytics and Executive Reporting - requiring a mix of strategy, go-to-market design, market analysis, sales optimisation and business programs support.To be successful, you will need to get deep into (sometimes ambiguous) data so that you can understand the business thoroughly, rapidly diagnose issues and formulate solutions. Intellectual curiosity, an eagerness to learn, and a bias for action are essential.By

combining in-depth business acumen and strategic thinking with robust data analysis capabilities, you will be a crucial member of our team who play a pivotal role in partnering with relevant stakeholders to propel revenue growth, optimise our GTM engine and drive business performance. This pivotal role will work closely with senior stakeholders, including MDs and GMs, providing actionable, data-driven commercial insights and recommendations. In order to be effective, you will also need to collaborate closely with technical analysts in our federated data team, our sales operations analysts who have a deep understanding of funnel conversion and drivers, and product owners to form the complete picture of Employment Hero's business. As a seasoned and reliable business partner, you will have significant experience in strategic analytical roles leveraging a data-driven approach to offer insights and recommendations that tangibly enhanced business performance. Additionally, you will be able to clearly demonstrate that you can take ownership of delivering analytical projects end-to-end. You will excel at influencing through data, have ample experience in creating and delivering engaging presentations that add real value for senior stakeholders as well as significant experience working on front-end business intelligence with tools such as Tableau or PowerBI to support both your analysis and presentations. For this position, we are seeking someone who relishes taking ownership of challenges, innovating solutions, and demonstrating their capability both to effectively partner, and to work independently. As a Senior Revenue Growth Analyst, you will:

- Act as a trusted strategic business partner to our global Revenue Leaders, MDs and GMs
- Interpret key performance metrics and work cross-functionally to deliver insights and recommendations that propel our business forward.
- Work closely with executive leadership to develop and evaluate go-to-market changes
- Be a key driver of cross-functional collaboration amongst sales, marketing and sales development essential to driving pipeline generation success
- Execute projects to improve our go-to-market engine
- Build and drive adoption of reporting infrastructure essential to scale the global sales pipeline generation engine including developing interactive and automated dashboards (Tableau) that help your stakeholders make strategic decisions through proactive deep dives and insights.
- Embrace continuous self-development and be comfortable with stepping out of your comfort zone and learning new skills

Original jobs : <https://au.mustakbil.com/jobs/job/1330567>

#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18JobscareerscentralJobs Australia Jobscareerscentral ↗
2. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18Whitecollarjobs Jobs Australia Whitecollarjobs ↗
3. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18Medicalnursejobs Jobs Australia Medicalnursejobs ↗
4. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18TheflexiblejobsJobs Australia Theflexiblejobs ↗
5. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18Searchnzjobs Jobs Australia Searchnzjobs ↗
6. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18ProtectiveservicejobsJobs Australia Protectiveservicejobs ↗
7. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18BouncerjobsJobs Australia Bouncerjobs ↗
8. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18Jobsinnigeria Jobs Australia Jobsinnigeria ↗
9. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18Europejobscareer Jobs Australia Europejobscareer ↗
10. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18Businessjobs Jobs Australia Businessjobs ↗
11. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18Jobslibrary Jobs Australia Jobslibrary ↗
12. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18Searcheruropeanjobs Jobs Australia Searcheruropeanjobs ↗
13. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18PlumberjobsJobs Australia Plumberjobs ↗
14. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024
15:14:18Latinamericajobscentral Jobs Australia Latinamericajobscentral ↗

15. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024 15:14:18 [Mumbaijobs Jobs Australia Mumbaijobs ↗](#)
16. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024 15:14:18 [StartupjobsnearmeJobs Australia Startupjobsnearme ↗](#)
17. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024 15:14:18 [TheflexiblejobsJobs Australia Theflexiblejobs ↗](#)
18. Senior Revenue Growth Analyst Jobs in Bridgetown, Australia Created: 14-Jan-2024 15:14:18 [Londonjobscareer Jobs Australia Londonjobscareer ↗](#)
19. Senior revenue growth analyst jobs in bridgetown, australia created: 14-jan-2024 15:14:18 [Jobs Australia ↗](#)
20. AMP Version of Senior revenue growth analyst jobs in bridgetown, australia created: 14-jan-2024 15:14:18 [↗](#)
21. Senior revenue growth analyst jobs in bridgetown, australia created: 14-jan-2024 15:14:18 [Australia Jobs ↗](#)
22. Senior revenue growth analyst jobs in bridgetown, australia created: 14-jan-2024 15:14:18 [Jobs Australia ↗](#)
23. Senior revenue growth analyst jobs in bridgetown, australia created: 14-jan-2024 15:14:18 [Job Search ↗](#)
24. Senior revenue growth analyst jobs in bridgetown, australia created: 14-jan-2024 15:14:18 [Search ↗](#)
25. Senior revenue growth analyst jobs in bridgetown, australia created: 14-jan-2024 15:14:18 [Find Jobs ↗](#)

Source: <https://au.expertini.com/jobs/job/senior-revenue-growth-analyst-jobs-in-bridgetown--australia-everything-294-251708/>

Generated on: 2024-05-06 by [Expertini.Com](#)