

Australia Jobs Expertini®

Senior Program Architect

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Company: Salesforce, Inc.

Location: Canberra

Category: other-general

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experiences and apps (including sales, marketing, service, enterprise product catalog, CPQ, contract management, order management and commerce solutions). Are you passionate about Customer Success and would you like to work at the forefront of Digital Innovation at one of the most exciting CRM Company? Role Description Our team collaborates with our Customers and Partners during the project lifecycle to share their extensive knowledge of the Salesforce.com platform and product suite. Combined with their experience in technical architecture, enterprise integration, and business solution implementation, they directly drive towards the best possible solutions. They paint a solution vision, architect the system and provide guidance during the implementation. Based on seniority they are involved in the building of solutions (configuration and coding) and/or leading diverse teams of resources in delivery or in strategic aspects. Program Architects serve as strategic advisors and Salesforce product and platform guides to the company's largest enterprise customers. They typically engage at C-level and drive conversations with our customer's enterprise architects and business users equipped with standard methodologies for enterprise architecture functions such as security, performance, development process, and application governance. Your Impact Through our extended onboarding program of formal certifications, internal training, knowledge transfer, hands on experience and closely working with other Technical and Program Architects you will become a Salesforce Industries Authority at the forefront of our Architecture offerings, delivering outstanding customer success. To be successful in the role you: Ensure scalable and standard methodology solutions to meet and exceed customer needs Guide the evaluation of business and technical requirements Build relationships with key collaborators and team members Act as lead architect for the overall engagement by coordinating and aligning work of multiple architects on the team Align with project and engagement managers to support planning and implementation in close collaboration with the customer Review and guide project vision and direction, implementation approach and key artefacts Direct early solution evaluation, including proactive management of issues and effective engagement with executives, the account team, engineering, and product management Direct and mentor diverse teams, such as customers, partners, and colleagues in technical delivery aspects, as well as non-technical topics such as communication strategies or executive influence Fuel our internal growth by identifying, leading or contributing to internal initiatives, such as innovations, building up a strategic brand, and nurturing teammates' skills by sharing knowledge. Where required, support pre-sales activities to position Salesforce Services Contribute to broader

goals by becoming a citizen philanthropist and give back to our communities by joining or leading volunteering activities

Basic Requirements Prior experience in the Public Sector/Health industry is an advantage. Experience with key areas of enterprise architecture including Cloud, Integration Technologies, Master Data Management. Ability to analyze, design, and optimize business processes via technology and integration Experience in guiding customers and project members in rationalizing and deploying emerging technology for business use cases Work independently and as part of a distributed team and a willingness to take ownership of problems Rapidly learn new technologies as well as strong presentation, communication and facilitation skills Experience will be evaluated based on the core competencies for the role (e.g. extracurricular leadership roles, military experience, volunteer roles, work experience, etc.) Available to travel regionally and occasionally internationally depending on customer needs

Preferred Requirements A detailed understanding of Web Services, Data Modeling, Cybersecurity requirements and Enterprise application integration concepts, including experience with enterprise integration tools (ESBs and/or ETL tools), and common integration design patterns with enterprise systems (e.g. CMS, ERP, HRIS, DWH/DM) Ability to build and maintain key relationships with C-level / mid-level and key decision makers Experience of defining and delivering enterprise applications on the Salesforce Platform including coded solutions Salesforce Industries and Salesforce Certifications Affiliated to industry forums such as TM Forum (SID, eTOM). TOGAF and Industry Architecture qualifications. Agile Methodology certification such as Scaled Agile Framework

At Salesforce we encourage applications from Aboriginal and Torres Strait Islander peoples. Salesforce Australia is committed to walking together with the Traditional Custodians of this land, Australia's First Nations peoples, as we forge a path to reconciliation. Please see our [Reconciliation Action Plan](#) for more information"

Benefits & Perks: Check out our benefits site (<https://salesforcebenefits.com/international.html>) that explains our various benefits, including wellbeing reimbursement, generous parental leave, adoption assistance, fertility benefits, and more. Visit for the full breakdown!

Accommodations If you require assistance due to a disability applying for open positions please submit a request via this [Accommodations Request Form](#) .

Posting Statement

At Salesforce we believe that the business of business is to improve the state of our world. Each of us has a responsibility to drive Equality in our communities and workplaces. We are committed to creating a workforce that reflects society through inclusive programs and initiatives such as equal pay, employee resource groups, inclusive benefits, and more.

Learn more about Equality at www.equality.com and explore our company benefits at www.salesforcebenefits.com. Salesforce is an Equal Employment Opportunity and Affirmative Action Employer. Qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender perception or identity, national origin, age, marital status, protected veteran status, or disability status. Salesforce does not accept unsolicited headhunter and agency resumes. Salesforce will not pay any third-party agency or company that does not have a signed agreement with Salesforce. Salesforce welcomes all.

About Us We're Salesforce, the Customer Company, inspiring the future of business with AI + Data + CRM. Leading with our core values, we help companies across every industry blaze new trails and connect with customers in a whole new way. And, we empower you to be a Trailblazer, too — driving your performance and career growth, charting new paths, and improving the state of the world. If you believe in business as the greatest platform for change and in companies doing well and doing good – you've come to the right place.

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