

## Senior Estimator

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Company: Service Stream

Location: Australia

Category: other-general

Project Engineer (Estimating) page is loaded Project Engineer (Estimating) Apply locations VIC - Melbourne QLD - Fortitude Valley time type Full time posted on Posted 2 Days Ago job requisition id JR-112548 Primary Location VIC - Melbourne Job Description Summary An exciting opportunity has arisen for a Project Engineer (Estimating) to join Service Stream in our Melbourne / Brisbane office. About the Role Service Stream's Utilities division are currently seeking a Project Engineer (Estimating) to join our growing company. You will be responsible for all aspects of tender price estimating / cost planning for the Utilities division. Nature of position: Permanent, Full Time Location: Melbourne, VIC / Brisbane, QLD Reporting Line: Estimating and Proposals Manager – Utilities Key Responsibilities Primary objective of responding to client requests with accurate Budgetary and Tender pricing. Tender / Bid Pricing Management: Develop of high-quality accurate Utility (gas, water, power, network services and industrial) tender prices. Coordinate pricing workshops across design, engineering and commercial. Actively contribute, coordinate, and disseminate winning work pricing strategies evolving across the lifecycle of the tender. Ensure competitive, compelling, and professional submissions are made to the clients meeting tight deadlines. Identify and coordinate subject matter experts to contribute to the pricing of the tender. Manage tender governance requirements including risk, and opportunity allowances. Business Development: Develop and maintain partnerships with partners (i.e., consultants and key sub-contractors). Develop and maintain strategic business relationships with new and existing clients to promote brand awareness and profitable business relationships. Delivery & Governance: Ensure any business tender pricing and

negotiations are undertaken in a way that protects company interests. Manage estimating budget spending and maintain costs within budget requirements. Manage customer expectations around Service Stream's commercial framework. Periodically check and refresh estimating management plan. Contribute to and present pricing element of the governance papers for approval decisions. Support the implementation of business initiatives and strategies into business. Interact and create opportunities with other business units within Service Stream i.e., Transport Infrastructure, Utilities & Infrastructure, etc. Increase functional learning and knowledge through coaching and mentoring by way of estimators / Cost Planners.

**About You** Tertiary qualifications in Business, Commerce, Finance Engineering (Utilities, Civil, Mechanical, Electrical, or other), or a related discipline. Experience within the Utilities industry with a known client base. Experience working for a Utilities contractor and or Utilities Infrastructure provider. 5 years Demonstrated experience in Estimating management. Significant experience in commercial management and working with operations groups.

**About Us** Service Stream is an equal opportunity ASX-listed business that develops and operates Australia's essential services networks across telecommunications, utilities, transport, defence, and social infrastructure industries. Specialising in designing, constructing, and maintaining new and existing networks, we provide end-to-end engineering and asset management solutions for our blue-chip client base. Committed to fostering a workplace culture that values diversity and inclusion, Service Stream actively promotes the employment of Aboriginal and Torres Strait Islanders, people with disabilities, LGBTQI individuals, and other diverse groups. As a signatory to the Veterans Employment Commitment, we also value the skills and experience of ex-ADF members and their partners, strongly considering veterans who meet the key criteria for our employment opportunities. Service Stream does not accept any unsolicited resume referrals from external Recruitment or Labour Hire Companies.

**Department Field Services** How to Apply If this sounds like you apply now to the Service Stream Recruitment Team via the online application button.

**About Us** Service Stream, together with its subsidiaries and affiliates, is a leading national service provider to develop and operate Australia's essential communications, energy and water networks in the telecommunications and utilities industries. We specialise in the design, construction and maintenance of new and existing networks, and deliver end-to-end engineering and asset management solutions on behalf of our blue chip client base.

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