

## Senior Business Banker (Commercial)

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Company: TR3 Recruitment

Location: Australia

Category: business-and-financial-operations

Utilise your existing relationship management skills to strengthen an important and diverse Commercial Banking portfolio of customers whilst identifying opportunities for business development in this Senior Business Banker Role based in Brisbane. Become a valuable member of a team attached to a highly esteemed organisation and facilitate prosperity and growth in this rewarding and fulfilling position.

- Manage a diverse Commercial customer portfolio and lead business growth strategy
- Develop and execute strategies to attract and retain corporate and commercial clients in the Brisbane region.
- Leadership opportunity for an experienced corporate & commercial banker

YOU | As a Senior Relationship Manager, you will develop and maintain credible, long-term relationships with the community, industry and referral partners, as well as aiding positive customer experiences and outcomes. You will be well-networked and display high levels of professionalism and credibility within the Commercial Banking community. You will be a driven and solutions-oriented individual who is confident about seeking opportunities in a diverse Banking environment. Ideally you will also possess:

- Experience in a similar Commercial Lending or Relationship Management role
- Previous cash flow lending/credit analysis and complex deal structuring
- Ability to build rapport with sound experience in Business Development and new to bank acquisitions
- Ability to network effectively and maintain good professional working relationships with a range of different stakeholders

**THE ROLE** | In this role, you will handle a key portfolio Commercial and Corporate Banking clients and work closely with various stakeholders both within and outside the business to deliver superior customer experiences and outcomes. As a Senior Business Banker, you will play a pivotal role in driving business development efforts and leading a team of banking professionals.

**THE CLIENT** | Our client offers a fantastic remuneration package matched to your skill set, with a strong potential for growth within the team. They have a strong National presence with a family first and compelling culture focus, flexible working conditions and a highly competitive product range.

Interested? Click 'Apply' now, or for a more detailed conversation contact one of our team.

**TR3 RECRUITMENT** | We are a boutique firm specialising in the provision of tailored recruitment and consulting services. Our primary objective is to provide the best possible service to our candidates and our clients, whilst upholding our driving principles of sustainability, mutuality and trust.

This one not for you? Find other opportunities or info about our referral rewards at [tr3recruitment.com.au](http://tr3recruitment.com.au) or on our social channels.

TR3 Recruitment is committed to fostering a culture that embraces and values diversity and inclusion. Applicants of all ages, people with a disability and/or and Aboriginal and Torres Strait Islander people who meet the requirements of this position are strongly encouraged to apply. If you have any support or access requirements, we encourage you to advise us at time of application.

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