

## Sales Travel Consultant - South West Sydney

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Company: FCM Travel

Location: Australia

Category: other-general

Attention Travellers, this is The Captain speaking - your search finding meaningful employment with a workplace you love is over! Soon, you will be landing in a role where you're encouraged to share your passion for travel and open up the world for our customers. The climate is warm, welcoming and rewards the bold and brave. Leave your ego at the gate and be sure to check in your drive, determination and resilience. You may experience some turbulence, but it won't be without the support of your team. So buckle up and read on... your next adventure awaits!

### **Your First-Class Employee Benefits**

Be rewarded with a base wage plus uncapped incentives payment structure - earn a percentage of every sale you make from day one, there's no limit on what you can earn

Average earnings for a Travel Consultant in their first months are \$k plus super and penalties

Become a true expert – access industry travel discounts and qualify for sponsored 'Familiarisation Trips' to explore new destinations and products around the world

Be supported in your search for 'what's next' in your career through our Brightness of Future pathways within our global organisation

Get qualified with a Certificate 3 & 4 in Travel & Tourism through Australian Apprenticeship Training (you may be eligible to receive direct financial support while you study)

Embrace the famous Flight Centre culture at our Reward & Recognition events throughout the year including our annual 'Global Gathering' (pack your bags for Lisbon 4!)

Thrive in a workplace that values individualism – come as you are!

Benefit from two 'Proactive Personal Leave' days each year and attend essential appointments like the dentist, doctor or skin check to be proactive with your health - no questions asked

### **What it takes to be a Co-Captain**

You're the go-to person in your circle for travel recommendations, tips and tricks

You seek out new ways to build on your success and think outside of the box for your customers to find the best travel solution for them

You believe hard work should be rewarded, so you are focused on achieving your KPIs and sales targets to get the incentives you deserve

You understand the importance of organisation and managing your time effectively to achieve the best result and stay on top of your work

You're not only good at the people stuff, but at the behind the scenes stuff too. Like building itineraries, doing up invoices, operating our complex booking systems and jumping between different programs with a customer in front of you

### **How you will open up the world for our customers**

Build dream itineraries for your customers and create lasting memories they'll share for years to come

Share your travel knowledge and make the perfect recommendations for your customer - choosing from a range of different travel options products and suppliers. This includes flights, accommodation, cruise, tours, insurance and more

Roll out the red carpet for your customer and create a space where they feel welcomed and valued through active listening, mutual respect and a positive attitude

Be someone your customers can trust and share their excitement with, showing them you take your business seriously, but not yourself

**Don't miss your flight! Apply now for one of the best adventures you'll have.**

\*Flight Centre is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, colour, religion, gender, gender identity or

expression, sexual orientation, national origin, genetics, disability, age, or veteran status. \*

#LI-GA1#FCB#LI-Onsite

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