

Australia Jobs Expertini®

Sales Travel Consultant - Kotara, NSW

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Company: FCM Travel

Location: Australia

Category: other-general

Do you possess an irreverent spirit that craves adventure and a passport that's begging for stamps? Flight Centre, the premier destination for wanderlust enthusiasts, is seeking Travel Consultants to join our team.

As a travel consultant, every day you will help open up the world for those who want to see. You will send our customers all over the world and live vicariously through them!

Based in one of our famous retail stores you will be joining a team of like-minded and passionate people who want to see you succeed. We foster a collaborative environment where egos are left at the boarding gate.

When you aren't having a laugh with your team, you will be...

Sharing your own travel experiences to sell the destinations and products you love

Becoming an expert in all things flights, accommodations, cruises, touring, insurance and more

Striving to hit your monthly targets

Delivering unforgettable customer service that keeps our customers coming back to us every time

Working towards nationally recognised qualifications – Cert III & IV in Travel & Tourism

What are you packing?

You don't just like travel; you eat, sleep, and breathe it. Your wanderlust should be contagious, inspiring others to pack their bags and explore the world

You've got the ambition, hunger and experience to chase down sales targets and KPIs

You go above and beyond for your customers

You possess next level time management and organisation abilities

You've got comprehensive computer skills and the ability to quickly and confidently learn complex programs

What's in it for you?

Uncapped earning potential! We believe what gets rewarded, gets done. Current average earnings for a new consultant is \$K + super and penalties

Incredible industry discounts on all your travel bookings

Brightness of future. Find your forever home at Flight Centre Travel Group. We promote from within

Access to the Australian Apprentice Training Support Payment which provides direct financial support while completing the Cert III and IV in Travel and Tourism.

Regular awards nights, social events and the opportunity to attend our top performers' Global Gathering yearly event (Lisbon 4!)

Be a part of our commitment to net-zero by 0 and champion for sustainable travel

An inclusive and diverse workplace – Come as you are!

Access to exclusive discounts across a range of retailers, health providers and more

Employee share plan and financial planning services through Moneywise

Physical and mental health support through Healthwise

Don't just dream of an exhilarating career in travel—live it! Apply today!

*Flight Centre is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, colour, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status. *

#LI-AV1#FCB#LI-Onsite

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