

Sales Executive Roles (Dundee/Perth/Angus)

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Company: Rise Technical

Location: Perth

Category: other-general

B2B Sales Executive

Dundee | Perth | Angus

£30,000-£35,000 + Bonus Structure + Company Car + Pension Scheme + Holidays

Do you hold B2B sales experience? Are you looking to join an industry-leading company in the chemicals sector who offer further development opportunities?

This well-established chemical manufacturer work globally to provide chemical products to customers, ensuring quality and efficiency is at the forefront of everything they do. They are now looking for an experienced sales person to join their company in order to continue to meet their high-standards.

This role is a field based whereby you will be allocated your own area, with your own company car; in order to identify individual customer needs and provide specific chemicals. Increasing sales across an existing customer base whilst also being a source of knowledge to potential new customers.

The ideal candidate would be a driven individual from a B2B sales background, with the willingness to consistently push sales and promote the business' chemical products. All whilst maintaining industry standards and being a part of a supportive team.

This is an excellent opportunity for an individual from a sales background, looking to join a market leading company who offers industry specific training to allow you to excel your career within chemicals and continue to progress.

The role:

- * Field based sales role - Dealing with customers day to day and meeting their exact chemical product needs.
- * Advising customers on chemical products - become a go to knowledge source for existing/new customers.
- * Liaising with the sales/technical team to create weekly reports and updates for the business.
- * Generating new customers weekly, whilst maintaining a brilliant service to existing customers.

The Person:

- * B2B sales experience.
- * Sales background.
- * Chemical Industry Experience (Desirable, not essential.)
- * Passionate/knowledgeable upon sales.
- * Full UK drivers licence.
- * Comfortable with being on the road day to day.

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