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Sales Executive – Mid Tier Commercial Furniture

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Company: Full House Recruitment Location: Brisbane Category: other-general

Our ClientIs an established, national Australian owned designer and manufacturer of mid tier commercial furniture solutions. They have offices across Australia and are seeking to employ a proactive, experienced commercial furniture sales executive to join their small team in Brisbane. The JobWe are seeking a natural relationship builder who enjoys being client facing and developing relationships with a range of clients including A&D, builders, developers, end users and and other decision makers in the commercial fit out process. The company is an approved Government supplier so you will focus on Government and other commercial projects including Education, Corporate and Healthcare. Being an Australian manufacturer lead times are short and the products can be custom made to suit the clients and project. If you are the type of person that enjoys networking, breakfast meetings, attending client lunches and industry events and closing the sale than I am keen to speak to you. You will be closely supported by management and an excellent local estimating / admin team so you can be out of the office chasing deals and winning clients.Skills RequiredWe are seeking applicants who can demonstrate the following skills;Proven track record of specification or direct sales in commercial furniture / fit out projects in QLD. Highly developed industry relationships with various decision makers. Strong face to face relationships building skills and superb presentation skills. A self-motivated approach to selling and building relationships. Knowledge of commercial furniture or associated interior fit out products desired. The PackageIn return we can offer you a long term career move with an excellent organisation, a great product offering and an uncapped earning potential. The company has a strong market reputation and you can

leverage off this and your industry experience to transition easily into this role. The salary package is negotiable but structured to work well with a highly motivated sales executive. Your first year earnings will be in excess of \$150k for the right candidate. Don't miss out, apply now!#J-18808-Ljbffr

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