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Sales and Marketing

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Company: Springhorizon

Location: Adelaide

Category: other-general

Company DescriptionSpring Horizon is a global personal development business that assists individuals in creating the life they desire while building their own business in the personal development industry. We coach and mentor individuals to achieve high levels of personal and professional success, working remotely. Our mission is to empower individuals to enrich their lives through the freedom our business provides and the attractive financial rewards it offers. We also partner with organizations to develop leadership capabilities and implement culture change and people strategies for future growth.

Role DescriptionThis is a full-time remote role for a Sales and Marketing Specialist at Spring Horizon. As a Sales and Marketing Specialist, you will be responsible for day-to-day sales activities, customer service, and training. You will also be involved in sales management and strategies to drive business growth and increase revenue.

QualificationsStrong communication and interpersonal skills
Experience in customer service and sales
Ability to conduct sales training and provide guidance to team members
Proven track record in sales management and achieving targets
Further skills and qualifications that would be beneficial for this role include:
Knowledge of marketing strategies
Familiarity with personal development industry
Experience in remote work environments
Ability to work independently and as part of a global team

BenefitsNo previous experience required. Full or part-time hours. Full training and support provided. Be an independent business owner. A simple 3 step system with no cold calling or pressure selling. Focussed marketing training to assist in leveraging online and social media technology to attract a high-quality global audience online
If you have a desire to create a positive future for yourself or your business

and want to be part of a global community that actively changes people's lives, please reach out to us today. N.B. This opportunity is not suitable for students. Minimum 3 yrs work experience required. This is an opportunity to work independently using a proven business model and strategies. It is an independent contractor opportunity; all compensation is from profits of sales.

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