Australia Jobs Expertini®

Rural Products Sales Rep

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Company: Elders Rural

Location: Broome

Category: other-general

Nurture. Grow. Thrive.??? Accepting a role with Northern Rural Supplies, a proud partner of Elders, means you will be joining a team ready to support and grow your career. Be part of a culture that has been in the making for more than 180 years, a culture so strong it is almost tangible. Much like the farmers and communities we work with, you will experience, passion, dedication and resilience across all parts of the business. With such an iconic, essential business in the Australian landscape we are confident that you too will be proud to grow your career at Northern Rural Supplies? About the role: We are looking for an energetic and self-motivated Rural Products Sales Representative who can add value and contribute to our continued growth by building and maintaining key customer relationships at our Broome Branch. As our Rural Products Sales Representative, your expert product knowledge and customer service skills will enable you to build and maintain strong relationships with clients, including finding new opportunities for them to explore. Supported by the Elders network, you will be provided with the tools necessary for you to grow in your career. Initially, this role will be offered on a casual basis, over three days however we are happy to be flexible and work with the successful candidate's availability. This role will require the candidate to be available on the occasional Saturday and ideally have the flexibility to increase hours depending on business requirements. Responsibilities: Provide tailored solutions to clients by taking the time to understand their business needs Demonstrate exceptional communication skills to foster relationships based on trust and transparency Play an active role in contributing to the company's objectives, milestones, and financial targets Provide support for inventory management, participating in stocktakes and

dispatch Execute sales transactions and generate sales quotes as part of daily responsibilities About you: To thrive in this role you: Are a customer-focused team player Have, or are excited to learn, technical seasonal and rural products knowledge to support clients Ideally have a proven track record in sales, including retail skills however we will invest in the growth of candidates looking to commence their career in ag Experience in developing and maintaining relationships with existing and new customers Good organisational and time management skills Sound computer literacy Have a driver's licence A forklift licence would be an advantage however not essential About Northern Rural Supplies Northern Rural Supplies, as part of the Elders Group is proud to be the last Australian-listed major agribusiness. The most trusted agribusiness brand in Australia. We're part of the landscape, part of the local communities, part of Australia's history and we are entrenched in Australian agriculture.?? The brand is more than a company, more than a logo - it's part of Australia. And, with an authentic drive to create a sustainable future for farming and the farmers of Australia, Northern Rural Supplies is... for Australian agriculture.? We are now looking for the next generation to be part of something big and drive our future If you are ready to grow your career with Northern Rural Supplies, please click on 'Apply'. For more information call Peter Ruland on 0473 765 845 or visit our careers page Please note, applications may be shortlisted as they are received. At Elders, we strive to create a safe environment where everyone can thrive. We aspire to do this by recognising talent, promoting inclusion and celebrating diversity. No matter how you identify, we encourage talented people from all backgrounds, abilities and identities to apply for roles at Elders. We will accept applications from all people with the right to live and work in Australia. #LI

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