

Revenue Analyst

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Company: Royal Australasian College of Surgeons (RACS)

Location: Gold Coast

Category: other-general

50 Cavill Ave, Surfers Paradise QLD 4217, AustraliaReq #1221

Thursday, 11 April 2024

We are Accor, a world leader in the hospitality industry represented in 110 countries and over 5,000 hotels globally. Placing people at the heart of what we do with more than 300,000 hospitality experts, nurturing passion for service and achievement beyond limits. Accor's integrated hotel ecosystem is among the most diversified in the sector, consisting of luxury, premium, mid-scale and economy hotel experiences, exclusive lifestyle concepts, entertainment venues, clubs, restaurants & bars, private residences, concierge services and co-working spaces. Building on the strength of our teams, we personalise expert solutions to break new ground and reimagine hospitality to inspire new ways to experience the world.

Purpose

As Revenue Analyst, you will be the driving force behind revenue strategy execution for Accor Apartments and Realty properties in the Gold Coast and Northern New South Wales regions. Dynamically collaborating with diverse teams, you will delve into market trends, spearhead strategic direction, and optimise revenue to skyrocket Accor's financial success.

Hybrid working arrangements available

Primary Responsibilities

Drive revenue management strategy into action, ensuring seamless distribution and precise rate mapping.

Conduct thorough market analysis, updating pricing decisions and maintaining awareness of demand

Foster collaboration with internal teams, including Revenue and Business Intelligence, Distribution, and Sales, and external partners to streamline inventory management processes

Proactively propose adjustments to rate and inventory strategies, fostering a culture of revenue optimisation

Provide meticulous data entry support, generate comprehensive reports, and actively contribute to yield meetings to drive strategic decision-making

Skills and Experience

Proven operational experience in hotel Front Office or Reservations

Harness a working understanding of Revenue Management principles in both corporate and leisure domains

Showcase your sharp analytical skills, impeccable organisation, and mastery of time management

Familiarity with Sihot, Calumo and Microsoft Excel

ALL Heartist Membership -Take advantage of discounts on accommodation and food & beverage worldwide!

Family & Friends Discounts-Available on a range of accommodation, services and events for those who mean the most to you

Accor Live Limitless (ALL) Loyalty Program-Earn status & reward points on your worldwide stays

Learn Your Way-Support your career development with access to Accor's industry leading training platforms, Accor Academy and Typsy

Build Your Network-With more than 300,000 Accor professionals globally sharing the same guest passion, you have the ability to grow your hospitality network worldwide

Worldwide Opportunities-We are a world leading hotel operator! With over 400 hotels in the Pacific and more than 5,000 across 110 countries, offering limitless opportunities to grow your career

At Accor, we welcome you as you are. We help you grow and learn, so that work brings purpose to your life. By joining Accor, every chapter of your story is yours to write, and together we can imagine tomorrow's hospitality. Accor is an inclusive company, building diverse teams across the globe.

Everyone has a story and we want to learn yours. We invite you to **APPLY NOW**.

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