

Retail Sales Consultant - Adelaide

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Company: Environmental Health Australia Ltd.

Location: South Australia

Category: other-general

SleepMaker originated in the 1930s, and since day one, we haven't stopped in the pursuit of producing quality mattresses right here in Australia. We're dedicated to helping Australians achieve the best possible sleep. We are passionate about creating products that set the benchmark for quality, and we know fine craftsmanship is the single most important element in designing and creating the perfect mattress. We have earned the highest reputation for superior quality and technologically advanced bedding solutions and are one of Australia's most trusted bedding brands. SleepMaker is part of The Comfort Group. We are Australasia's largest mattress and foam manufacturer, employing over 1,000 people across Australia and New Zealand. The Opportunity Upon completing our training program, you will provide your customers the highest level of service and advice to find the best sleep possible. Located in Adelaide, 5000, you will be our Sales and Brand Ambassador of SleepMaker, and you will be responsible for: Understanding our customer's needs and providing complete sleep solutions Achieve Sales Targets as set by the National Sales Team Provide an aftercare service second to none Weekend work is required with some flexibility available About You The successful applicant will be passionate about providing exceptional customer service and motivated to exceed sales targets. Experience with, and you enjoy selling high-ticket items Knowledge of selling techniques with the ability to close Bedding product knowledge is advantageous but not essential as full training is provided Ability to influence and engage others in store to achieve your goals On Offer An opportunity to work with one of Australia's most trusted brands, where you will be rewarded with the following: A competitive hourly rate Staff discounts on the SleepMaker product range Sales Incentives

and Commission Structure An extensive training program and buddy system A great team environment where we support you to ensure your success and celebrate the wins together This casual role is up to 20 hours a week, and weekend work is essential. Application Process Interviews will be held as soon as possible. If you are a people person and enjoy customer service and sales, please click the 'Apply' button to submit your resume. We look forward to receiving your application. Privacy Acknowledgment The Comfort Group is collecting your personal information as part of the recruitment and selection process. The Comfort Group recognises the importance of privacy and is committed to ensuring the privacy of your personal information collected and / or received by us. Yes I agree to the privacy statement * Personal Details * Required field First name * Last name * E-mail * Phone * Digits only or add + for international numbers Street * Street Cont. City, Town or Suburb * Postcode or Zipcode * Country * State, Region or Province * LinkedIn URL (Please click on your profile and copy the URL from your profile page.) Questions Please choose which answer best describes your working rights in Australia * AU Permanent Resident Temporary Working Rights Visa I do not have Working Rights in AU How many years of experience do you have in a Sales or Customer Service Position? * Less than 1 Year 1 - 2 Years 2 - 3 Years 3 - 5 Years 5 + Years Do you have previous experience selling Mattresses, Furniture, or other big-ticket items? * Yes No Do you have any experience working with Sales Targets and KPI's? * Yes No Are you available to work Weekends, Late Nights and Public Holidays? * Yes No Occasionally Please indicate which days of the week are you available to work on a regular basis. * ABOUT US For over 85 years, SleepMaker has been dedicated to helping Australians get a good nights rest. As a proud Aussie company, we provide local jobs and invest in the local 're a part of The Comfort Group, Australasia's largest bedding and specialty foam manufacturer operating across 7 factories nationally in Australia and internationally in New Zealand. We have a strategic partnership model with our key retailers to provide specialist sales teams in store to support 're a family owned business, employing over 1,000 people across both countries. With family values, we're a company that cares immensely about our people. They're part of the family, and critical to our success! If you are interested in joining the team and helping Aussies get the sleep they deserve, please apply now! #J-18808-Ljbffr

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