

Project Consultant - Workplace Commercial Furniture

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Company: Bespoke Career

Location: Brisbane

Category: other-general

ABOUT THE COMPANY:

Leader in Australian manufacturing and designing commercial furniture is looking for a new Sales / Project Consultant to work from their Fortitude Valley office. This award-winning business is committed to sustainability, manufactures Australian Made certified products, and is proudly Australian owned. Creating solutions for projects in multiple sectors, this is a long-standing business with great success.

ABOUT THE ROLE:

Project consulting and solutions-based role working with designers, builders, government departments and end users in the QLD Commercial Furniture sector. You will be a self-starter who enjoys a challenge, whilst being supported by an experienced team of helpful technical experts.

KEY RESPONSIBILITIES:

Account management for existing clients.

Read plans and manage project requirements and communication.

Ability to confirm the accuracy of proposed installations and other specifications with clients, prior to creating an order.

Target new accounts, build relationships, provide product presentations.

Exceed client requirements and expectations.

Be a lateral and logical thinker, able to work autonomously and without supervision.

Driven mindset and results focussed.

EXPERIENCE:

Previous experience in Commercial Furniture product specification, sales and/or furniture is preferred, but not essential.#J-18808-Ljbffr

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