

Perth State Manager Job | Luxury Residential Furniture | World Class Brands

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Company: Specify Consulting

Location: Perth

Category: other-general

Perth State Manager Job | Luxury Residential Furniture | World Class Brands Specify Consulting Perth WA New Business Development (Sales) Full time \$100,000 - \$150,000 Base + Super + Bonuses & Comms Work for one of the top players in the luxury residential sectors. Off market and exclusive W.A State Manager position - newly created. This is a rare position and perfect for someone wanting more and ready change. Famous global brands, high-end clientele, and inclusive company culture. Work for one of the top players in the luxury residential sectors. Off market and exclusive W.A State Manager position - newly created. This is a rare position and perfect for someone wanting more and ready change. Famous global brands, high-end clientele, and inclusive company culture. Company Picture this: a multi-brand haven for the most famous luxury furniture labels, all sourced from the chic corners of Australia and Europe. Their brand game is strong – think recognition that turns heads and respect that echoes through the industry. And get this, they're not just good at selling luxe furniture; they're pros at keeping their team happy and loyal. Their workplace? Think of it as a sanctuary for creativity, and the showroom in Perth? It's basically a furniture lover's paradise. The clients? Loyal as ever. They're not just keeping up; they're setting the pace for Australian design, innovation, inclusiveness, and a vibe that screams collaboration. Now, why should you care? Because this company isn't just growing; it's thriving! And guess what? It's the perfect time to hop on board and be part of this epic journey. Ready to turn the key to a door that opens to luxury, innovation, and a whole lot of good vibes? This might just be your golden ticket. Role Our client is expanding, and with that comes a fabulous opportunity for a residential furniture sales professional - could it

be you? Picture this: a brand-new position that involves steering the ship as you manage a showroom, a fantastic team, and even get to play with and manage your own state budget. It's not just any opportunity; it's a chance to target the cream of the crop – high-end residential spaces, multi-residential, charming boutique hotels, luxury accommodation, rooftops, plush penthouses, and of course, catering to the crème de la crème clientele. The best part? You're about to get intimate with an amazing product range, becoming the go-to product expert. Think of it as a match made in career heaven! If you're a hungry Business Development Manager, ready to take a leap, this is your golden ticket. Opportunities like these don't knock every day in Perth, so don't let this one slip through the cracks - hit me up ASAP! Here's the kicker – you get to run your show within the show. It's not just a job; it's an environment where you'll thrive and shine. The market and products are top-notch, so we're on the lookout for someone deeply entrenched in the luxury residential scene across W.A/Perth. Oh, and guess what? We're spilling the beans exclusively to you. Reach out, and let's chat for all the juicy details about this one-of-a-kind opportunity! Don't just dream it, live it!

Skills & Experience To be considered for this job opportunity, you have the following: Luxury furniture sales experience. Design qualifications. Happy to work Tuesday to Saturday. Motivated to hit sales targets, upsell furniture and grow professionally. Strong experience with consulting on furniture designs and layouts. Happy to visit customer houses to conduct consultations. Team player and open to continued learning. Seeking a longer-term career move. Previous track record in Specifications, building trust and winning work with trade clients. Good tenure across your career in previous positions. Next steps? If you have luxury residential furniture sales experience in Perth and interested in this position, please call Ashton Miller on [redacted] for a confidential discussion or email [redacted] Alternatively, please visit our website now to read more about this client and other job opportunities.

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