

Australia Jobs Expertini®

NetSuite Sales Executive

[Apply Now](#)

Company: Fusion5 Pty Ltd.

Location: Melbourne

Category: other-general

Fusion5 is looking for an energetic, motivated, target-driven individual to join our successful and expanding Australian sales team based in Melbourne. We are looking for someone with a strong sales focus and successful track record of cloud ERP software sales. The successful candidate will ensure we continue to drive NetSuite software sales to organisations across various industries including (but not exclusively) Manufacturing, Wholesale Distribution, Software and Services organisation, Retail and Government. We are seeking an experienced ERP sales professional with a proven track record in achieving targets whilst considering your personal reputation for successful customer engagements. You will be deeply imbedded in the local business networks and ready to be an advocate for the Fusion5 and NetSuite brands. Key responsibilities: Ability to hunt new prospects, leverage your network and generate opportunities from your connections Using a consultative approach to selling solutions and services in a long-term complex solution sales process Working with our marketing and business development team in demand generation and campaign activities, generating and qualifying leads and opportunities Working closely with our vendors to build strong relationships, uncover opportunities and close them together Being able to work well within a team and to travel within Australia, as required. The successful applicant will: Be experienced with ERP cloud solution selling with NetSuite, or similar Ideally already have proven ERP sales success. Perhaps you have previously worked for an on-premise or cloud ERP partner/reseller and are looking for that next step in your career, working with the leading cloud ERP in the market Alternatively, have experience in the complex ERP Cloud solution selling space coming from solutions such as Greentree, Microsoft, Sage, MYOB etc Be adept

at executing sales opportunities from qualification to leads through to signed deals across a myriad of solution partners with high energy, dedication and focus on meeting your targetBuild and nurture strong relationships with clients and prospective clientsHave the ability to engage at C-level within prospect organisationsHave extensive experience in business software selling, primarily in ERP, with the networks to support thisBe used to transacting at a fast paceBe a self-starter with the hunger to achieve results autonomouslyPossess excellent communication skills (both written and interpersonal) with a professional consultative approachHave strong business acumen and present wellBe energetic, enthusiastic, driven and tenacious with the natural desire to achieve in a competitive climate.Benefits of the role are numerous, including: a key focus on career development; a great work environment; the excitement of being involved in a fast-growing organisation; strong financial benefits; great package, and the satisfaction of working with the leading NetSuite partner in ANZ, supported by a strong team.If you have these skills and are interested in being a key member of a company enjoying rapid growth, then we would really like to hear from you.

Apply for this job

First name * Surname* Phone number * Email Address * IntroductionCV * Consent for storing submitted data* Yes, I give permission to store and process my data

#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. [NetSuite Sales Executive Jobs](#) [Pakistan Jobs Melbourne](#) [JobsPakistan](#) ↗
2. [NetSuite Sales Executive Admin](#) [Jobs Melbourne Admin](#) [Jobs](#) ↗
3. [NetSuite Sales Executive Tech](#) [startupjobs Jobs Melbourne Tech](#) [startupjobs](#) ↗
4. [NetSuite Sales Executive Newyorkcity](#) [jobs Jobs Melbourne Newyorkcity](#) [jobs](#) ↗
5. [NetSuite Sales Executive Manchester](#) [jobsearchJobs Melbourne Manchester](#) [jobsearch](#) ↗
6. [NetSuite Sales Executive Tollywood](#) [jobsJobs Melbourne Tollywood](#) [jobs](#) ↗
7. [NetSuite Sales Executive Unitedarabemirates](#) [jobsJobs Melbourne](#)

[Unitedarabemiratesjobs](#)

8. [NetSuite Sales Executive Jakartajobs Jobs Melbourne Jakartajobs](#)

9. [NetSuite Sales Executive Jobsinsaudi Arabia Jobs Melbourne Jobsinsaudi Arabia](#)

10. [NetSuite Sales Executive StartupjobsnearmeJobs Melbourne Startupjobsnearme](#)

11. [NetSuite Sales Executive FishjobsJobs Melbourne Fishjobs](#)

12. [NetSuite Sales Executive CeojobsJobs Melbourne Ceojobs](#)

13. [NetSuite Sales Executive Expertinireview Jobs Melbourne Expertinireview](#)

14. [NetSuite Sales Executive Oilandgasjobs Jobs Melbourne Oilandgasjobs](#)

15. [NetSuite Sales Executive Developerjobs Jobs Melbourne Developerjobs](#)

16. [NetSuite Sales Executive Chemistryjobs Jobs Melbourne Chemistryjobs](#)

17. [NetSuite Sales Executive HrjobsJobs Melbourne Hrjobs](#)

18. [NetSuite Sales Executive ReactjobsnearmeJobs Melbourne Reactjobsnearme](#)

19. [Netsuite sales executive Jobs Melbourne](#)

20. [AMP Version of Netsuite sales executive](#)

21. [Netsuite sales executive Melbourne Jobs](#)

22. [Netsuite sales executive JobsMelbourne](#)

23. [Netsuite sales executive Job Search](#)

24. [Netsuite sales executive Search](#)

25. [Netsuite sales executive Find Jobs](#)

Source: <https://au.expertini.com/jobs/job/netsuite-sales-executive-melbourne-fusion5-pty-ltd--294-253766/>

Generated on: 2024-05-04 by [Expertini.Com](#)