

## Internal Sales

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Company: Allan Hall Business Advisors

Location: Melbourne

Category: other-general

Profit share bonus incentive + career progression opportunities.

Excellent team culture, with ongoing training and development.

Based in Cheltenham VIC - onsite parking and immediate start available.

### Your new role

In this dynamic Internal Sales position, you will be responsible for providing efficient and exceptional customer service to our large and varied customer base. Your key responsibilities will include:

Actioning customer requests and enquiries face-to-face, over the phone and via email regarding pricing and electrical product information.

Counter sales including customer service, responding to sales enquiries, preparation of and sending out of quotes.

Liaising with suppliers.

Stock control, including re-stocking shelves and picking and packing orders.

Assisting with ad-hoc tasks and management requests as required.

### A bit about you

You're an upbeat and personable professional with experience in customer service and/or

sales.

You have a high level of initiative, proactivity, and self-confidence – you are eager to connect and interact with customers of varying demographics.

You have a thirst for product knowledge and a real drive to learn new skills and build a long-term career.

A real team player, you're always prepared to jump in and do what it takes to deliver premium customer service.

Your high attention to detail and strong time management is second to none.

You have full Australian working rights, as sponsorship will not be offered for this role.

### **A bit about us**

AWM Cheltenham is a customer focused, market leading electrical wholesale brand. AWM form part of the MM Electrical Merchandising (MEM) family, with over 400 stores and 3,500 staff nationwide. As a young and dynamic team, we're looking for hardworking and likeminded individuals to work with us over the long-term.

MEM reward their staff through a generous profit share scheme (a share in the Company's profits \$\$\$ based on the businesses successes and individual contribution), as well as exciting career progression opportunities. With a strong client focused mindset, MEM value and endorse a fun and vibrant culture.

For more information, visit: <https://www.mem.com.au/>

### **Join our team**

We'd love to chat, so go ahead and apply now with your resume and cover letter.

Alternatively, if you'd like to find out more about this opportunity and/or AWM

Cheltenham, please contact Skye at Allan Hall Human Resources on 0482 099 582.

**Please note, only successful candidates will be contacted for the next stage of the recruitment process. Thank you for your understanding.**

**Cross References and Citations:**

1. [Internal Sales Ukrainejobs Jobs Melbourne Ukrainejobs ↗](#)
2. [Internal Sales TraveljobsJobs Melbourne Traveljobs ↗](#)
3. [Internal Sales HollywoodjobsJobs Melbourne Hollywoodjobs ↗](#)
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