Australia Jobs Expertini®

Inside Sales Customer Service Representative

Apply Now

Company: REMONDIS External Careers

Location: Australia

Category: office-and-administrative-support

Who we are:

REMONDIS is one of the world's largest recycling, service and water companies. We're a privately owned family company headquartered in Germany, with over 40,000 employees and operations on four continents. We're a leading player in environmental sustainability and the circular economy and we've just celebrated 40 years in Australia.

Together, we believe we can achieve a more sustainable future; a future in which waste is a resource.

What you'll love:

We are looking for experienced, customer focused individuals to become part of our team, delivering best-in-class, personalised experiences for our valued customers.

These are critical roles in our business, helping us to ensure we achieve our business goals. It offers a proven growth and career path, where you will learn from those around you, whilst also being empowered to manage your own success.

In this role, you will develop strong customer relationships via inbound and outbound calls, as well as servicing web enquiries. This is an opportunity to help small and medium business with their waste management needs, allowing them to focus on their day-to-day.

Key responsibilities include:

Going the extra mile to provide a best-in-class, personalised customer service experience

Harnessing and building relationships with customers, staying one step ahead of their needs
to suggest relevant waste management solutions

Managing both inbound and outbound calls and web enquiries

Who you are:

You're a true people person, focused on providing superior customer service and ideally come from a background in Sales Coordination / Administration, call centre or similar environment

You operate with maturity and empathy – our customers value honesty, integrity and a true partner

You stay ahead of the curve – you know your customers and thrive on providing relevant solutions

You're confident in your ability and the way that you work – customer service, providing solutions, time management, organisational skills and role ownership are instilled in you You're able to maintain prospect and lead information in our CRM system (Salesforce), ensuring that you use our systems and available data to support your success

Whilst experience in the waste arena is a nice to have, more important to us is the drive, motivation and resilience required to succeed in a high growth, dynamic environment.

Reasons you'll stay:

Autonomy: You'll have the resources and systems you need to be successful and the independence and autonomy to thrive

Variety: No two days are the same! There's never a dull moment in our work and innovation is at our core.

Work that matters: Contribute to a more sustainable future. The solutions you'll be representing will support businesses, the community and the environment

Career opportunities: We are growing and with growth comes opportunity. With visionary leadership and a supportive team, you will learn through osmosis and in turn will be on the path to further progression.

Are you with us? To apply:

You'll need a copy of a current license and proof of entitlement to work in Australia.

You'll undergo a police check and industry-standard pre-employment medical, drug and alcohol test.

REMONDIS is an Equal Opportunity Employer and we invite you to be part of an organisation that fosters a diverse workplace. Aboriginal and Torres Strait Islander people are strongly encouraged to apply.

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