# Australia Jobs Expertini®

## Hospital Sales Rep - Sa

## **Apply Now**

Company: Arrotex Pharmaceuticals

Location: South Australia

Category: other-general

This is a fantastic opportunity to get a foot in the door with a rapidly expanding business that could lead to an exciting new career with Arrotex!

10th April, 2024 Hospital Specialist Representative

About our company:

Arrotex Pharmaceuticals is the largest and most diverse pharmaceutical company in Australia. Our vision is to be the most trusted provider of affordable and quality healthcare products and services to deliver a better quality of life for Australians.

Our values of Pioneering, Accountability, Collaboration, and Tenacity are the PACT our team members make to be our best every day and work together to deliver this vision and create a great place to work.

Benefits and Culture: Competitive remuneration package and car allowanceFull induction and training program to set you up for success.Lucrative Commission structureFantastic team culturePurchased leave scheme.Paid parental leave.Benefits/discount platformNovated car leasingGo1 learning platform.Opportunity to advance your career with a growing team and company. 10th April, 2024 Hospital Specialist Representative

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Through our professionalism, strong science & quality products, Arrotex offers healthcare professionals a range of products that optimises their clinic experience for patients and provide opportunities to charge a premium price for their service. The primary purpose of the Hospital Specialist Representative is to provide the highest levels of customer service to HCPs and key stakeholders in the Hospital and Specialist environment in Brisbane North.

Key Responsibilities Build and maintain positive working relationships & networks with HCPs and their medical and supporting administrative staffSuccessfully executing in-field visits with customers based on the territory plan, efficient journey plans, and call cycle and frequency KPIs and as agreed with management. Identify, engage, and mobilise key opinion leaders in therapeutic indication or disease stateIncrease sales by leveraging the customer insights identified to provide solutions aligned with customer objectives and brand objectivesDemonstrating business acumen, market and scientific knowledge, and ability to make tactical decisions and choices to increase sales in the territory Key Requirements Experienced pharmaceutical Hospital Specialist RepresentativeExperience working in Immunology, Allergy and Dermatology strongly desiredUnderstanding of the prescription medicines landscape with a focus on thePharmaceutical Benefits Scheme (PBS) and current and future dynamics that impact the Arrotex portfolio and product pipelineBe a highly successful professional, with a track record demonstrating consistent results and exceptional

working relationships with internal stakeholdersHave high integrity, be accountable for your performance, and motivated by the success of the team as much as your own resultsTertiary qualifications are preferred How to apply:

If you are interested in this position, please click APPLY, or for a confidential discussion, please contact Sass Riechelmann – Talent Acquisition Business Partner, at \*\*\*\*\*\*

At Arrotex Pharmaceuticals, we are committed to creating an inclusive workplace that promotes and values diversity and inclusion. We believe in the diversity of our people across age, gender, identity, race, sexual orientation, ethnicity, and physical and mental ability. We strive on creating an equal employment environment where everyone from any background can be themselves. Arrotex acknowledges, and pays respect, to the Traditional Owners and ongoing custodians of the land. The Aboriginal and Torres Strait Islander people. Apply For Job#J-18808-Ljbffr

## **Apply Now**

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