

## Function & Sales Manager - North Wollongong Hotel - NSW

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Company: BWS

Location: Australia

Category: other-general

## Function & Sales Manager - North Wollongong Hotel

\$70,000 - \$75,000 Base Salary + Super + Bonus

Career and training opportunities - your development is important to us

Amazing perks - check out our full benefits at the bottom of this ad

Overlooking the stunning escarpment and nestled in the heart of the Illawarra region is the iconic North Gong Hotel. Whether catching up with friends in our sunny beer garden, watching live sports action on the big screen, celebrating a special event or enjoying the best live music, there is a reason North Gong Hotel is the locals favourite. Featuring three bars, a massive outdoor beer garden, state of the art TAB, an elite private function area and our locally renowned Bistro, everyone is welcome at North Gong Hotel.

### **There's places to go, so dream big**

We're part of a big group that caters for big dreams. You can go places within ALH and beyond!

Sound good? Read on.

This is a brilliant opportunity to become a Function & Sales Manager at the North Wollongong Hotel.

### **What you'll do:**

Assist with the design, costing and organising of function packages

Establishing and maintaining a customer database

Making sales calls, following-up and securing sales in a timely manner

Coordinating function sales initiatives (if applicable)

Prepare quotes on a timely basis ie within 24 hours

Liaising with suppliers and contractors to the functions business

Update and or maintain promotional materials including on-line mediums

### **What you'll need:**

Display a genuine passion and flare for the industry, Love what you do and be a team player with a hands on attitude

Prior experience in functions sales leadership with an ability to develop people

Proven ability to develop strategic plans, establish goals and objectives, set performance targets and deliver projects on time

Exceptional Stakeholder Management skills with the ability to manage inbound enquiries for functions on a multi-site basis and be able to maintain a comprehensive client database using a Function Management System

Flexible Availability

**The perks are good too!** An exclusive discount card for our ALH pubs, BWS, Dan Murphy's, Woolworths, Big W and other Endeavour Group brands \* Endeavour Wellbeing Support Program \* Paid parental leave for permanent team members \* Annual Share Purchase Plan for eligible team members \* Awards Nights \* Service Recognition Program \* Grow your career within ALH and the wider Endeavour Group network!

**If this gig excites you - and you're close-enough on the requirements - go on, throw your hat in the ring!**

We are together creators

We're big, but part of something much bigger. ALH is in good company, sitting alongside the likes of Dan Murphy's, BWS, Pinnacle Drinks within the Endeavour Group. Together we create the moments that bring millions of people together. And together we have more fun,

create more opportunities, and score a lot more goals. We're serious about having a good time - creating a safe, inclusive and fun place to rock up to. We're all about creating a more sociable future, together - for our customers and each other.

#WeAreTogetherCreators #ComeAsYouAre #DreamBig #FeelTheEnergy #LeaveYourMark  
#ALH #EndeavourGroup

Our Talent Acquisition Team and Hiring Leaders kindly request no unsolicited resumes or approaches from Recruitment Agencies. Endeavour Group is not responsible for any fees related to unsolicited resumes.

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