

# Australia Jobs Expertini®

## Field Enablement Manager, ANZ

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Company: Microsoft

Location: Australia

Category: other-general

### Overview

#### Why Microsoft

At Microsoft World-Wide Learning (WWL), we're driven by a passion for learning and a commitment to fostering a culture of continuous development. Our mission is to cultivate an environment where innovation thrives, driving measurable business impact and empowering our employees, customers, and partners to succeed in the digital age.

#### The purpose of the role

Within WWL, the Field and Operations Learning team focuses on delivering cross-segment learning programs aimed at enhancing technical, industry, sales, and professional capabilities. Our goal is to accelerate internal field, customer, and partner performance through targeted skill development initiatives.

As the Field Enablement Manager for Microsoft Australia & New Zealand (ANZ), you will spearhead the Internal Field Skilling strategy, planning, and execution to empower Microsoft's employees. This involves developing industry, technical, sales, professional, and managerial capabilities across all segments, driving capability uplift aligned with Area priorities and Microsoft's evolving learning culture.

Reporting directly to the Microsoft ANZ Area Learning Director (CLO), you'll collaborate closely with the ANZ CVP, Senior Leadership Team (SLT), HR Leadership, segment business leaders, managers, ICs, and skilling champion communities. Operating as a trusted advisor and strategic collaborator, you'll continuously align enablement strategies with critical business priorities, fostering agility and innovation.

This role holds significant visibility within Microsoft, engaging with employees and business units across the organization. Supported by a dedicated Microsoft Asia Operations and Solutioning Team, you'll ensure seamless logistics and program execution. Additionally, you'll partner with the Corporate WWL team to provide real-time feedback on global program effectiveness in ANZ and co-create global initiatives, representing the voice of ANZ Leadership and employees.

Success will be measured by the effective landing of global programs, alignment of capability development with monthly/quarterly business priorities, and the tangible business impact of acquired skills. Building a culture where learning is embraced with enthusiasm and intent will be a key indicator of success.

The ideal candidate will possess a deep passion for Learning, a robust program management background, experience working with Executives, exceptional communication skills, and the ability to collaborate effectively across teams to drive our skilling culture and articulate the value of our unique programs to employees.

## **Qualifications**

### **Minimum Experience**

5+ years within a learning and development role

Strategic advisory experience with C-Suite stakeholders

### **Preferred Experience**

Experience with program/ project leadership in international corporate sales, marketing, or services environment, ideally within the IT or a related industry.

Learning and capability development experience desirable; management experience is a plus.

Experience and understanding of factors that motivate and drive results within technical, sales and marketing organisations, including quota carrying sales experience and /or channel or technical community development.

Strong organisational agility in an enterprise environment and proven cross boundary collaboration capabilities, including v-team coordination

Experience in change management and leading complex, organisation-wide programs or projects.

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#### Cross References and Citations:

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