

External Sales/Service Supervisor

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Company: Vendito

Location: Queensland

Category: other-general

?? Vendito has partnered with a leading company within the Hydraulics space. With a legacy of innovation and a steadfast commitment to providing cutting-edge solutions, they have successfully forged a robust presence in the industry. Owing to expansion, a new opportunity has arisen for a motivated and dynamic External Sales Representative to join their team. In this role, you will be tasked with cultivating and sustaining robust client relationships, identifying avenues for product promotion, and offering technical solutions. As an External Sales Representative, you will play a pivotal role in amplifying their market presence and spearheading the growth of the business. What's on offer:

- Immerse yourself in a dynamic and family operated business, gaining valuable insights into cutting-edge solutions and innovations.
- Associate with a prestigious market leader renowned for its exceptional reputation, providing an invaluable opportunity to be part of a culture synonymous with excellence.
- Enjoy a competitive base salary coupled with authentic possibilities for advancing your career.
- Embrace the opportunity to seamlessly integrate and become an indispensable member of a dynamic and collaborative team.
- Continuous career development through ongoing training and learning.
- Contribute meaningfully as an integral part of the team, seizing the opportunity to make a lasting impact. What you'll bring:
- Cultivate enduring relationships with industry-relevant accounts, showcasing a track record of building and sustaining long-term connections.
- Demonstrate a proven background in industrial sales, specializing in Hydraulics to provide comprehensive solutions.
- Proficiency in consultative sales and adept negotiation skills, tertiary qualified as a Mechanical Engineer or Hydraulics Technician is highly preferred but not required.

Function effectively within a highly motivated team, maintaining a clear focus on goal achievement, and showcasing an unwavering drive to produce tangible results. If this role sounds like you or you'd like to know more, apply now or reach out to me directly on 0485 873 798 or ***** If this role isn't for you, but you'd love to know more about the market or industry and how we can help you secure your next role, please feel free to reach out for a private and confidential chat, or alternatively, connect with me on LinkedIn here [linkedin.com/in/bryanchungvendito](https://www.linkedin.com/in/bryanchungvendito). Vendito Consulting is an executive sales recruitment firm headquartered in Brisbane - for more information or to see some other roles we have available check us out at venditoconsulting.com.au

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