

## Executive Vice President – Corporate Finance and Capital Markets

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Executive Vice President – Corporate Finance and Capital Markets page is loaded Executive Vice President – Corporate Finance and Capital Markets Apply locations Jakarta time type Full time posted on Posted 6 Days Ago job requisition id JR000517 COMPANY OVERVIEW: CLSA is Asia's leading capital markets and investment group, providing global investors with insights, liquidity and capital to drive their investment strategies. Award-winning research, an extensive Asia footprint, direct links to China and highly experienced finance professionals differentiate our innovative products and services in asset management, corporate finance, capital and debt markets, securities and wealth management. As the international platform of CITIC Securities (SSE: 600030, SEHK: 6030), China's largest investment bank, CLSA is uniquely positioned to facilitate cross-border capital flows and connect China with the world and the world to China. Founded in 1986 and headquartered in Hong Kong, CLSA's global network spans 21 locations across Asia, Australia, Europe and the United States. For further information, please visit [www.clsa.com](http://www.clsa.com). POSITION DESCRIPTION The Executive VP – Corporate Finance and Capital Markets is responsible for preparing materials for origination efforts as well as executing live transactions. Key activities include presenting findings of research and analysis, due diligence, financial modelling, valuation, assisting with administrative duties (e.g. roadshows, printing reports etc.), as well as preparing documentation relating to various internal processes KEY RESPONSIBILITY AREAS (KRA'S) Overall responsible for performance of IBK product business line Key originator and product partner for country client bankers; Spearheading marketing efforts in respective product Investor & corporate client development Align overall strategy & charts direction of regional product

businessAllocates product resources to originate business and execute ongoing pipelineOversees the welfare of product team membersSyndicate/Sales engagement, coordinationInvestor engagement, intelligence and targetingMaintain credentials and databasesSupport the broader team as requiredEnsure data integrity and fact checks on all work undertakenQUALIFICATIONS:Strong analytical skills coupled with the ability to devise creative solutions to problemsPrior Investment Banking experience (10 – 12 years) is a must.Ability to read, write and speak one other ASEAN language will be a strong plusCHARACTERISTICS:A diligent person who is eager to learnGood interpersonal and communication skillsHigh degree of integrity Not the right fit? Let us know you're interested in a future opportunity by clicking Introduce Yourself in the top-right corner of the page or create an account to set up email alerts as new job postings become available that meet your interest! Similar Jobs (1) Associate - Corporate Finance and Capital Markets locations Jakartaime typeFull time posted on Posted 6 Days Ago CITIC CLSA provides global investors and corporate executives with insights, liquidity and capital to drive their growth strategies. Award-winning research, an extensive Asia footprint, direct links to China and highly experienced finance professionals differentiate our innovative products and services in asset management, corporate finance, equity and debt capital markets, securities and wealth management. As part of CITIC Securities (SSE: 600030, SEHK: 6030), China's leading investment bank, CITIC CLSA is uniquely positioned to facilitate cross-border capital flows and connect China to the world and the world to China. CITIC CLSA operates from 13 countries across Asia, Australia, Europe and the Americas. For further information, please visit <http://www.clsa.com>.

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