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Director / Partner - Business Advisory

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Company: Bel & Bril Talent Advisors

Location: Haymarket

Category: other-general

Are you an experienced Senior Manager or Director - Business Advisory looking to step up into a Partner level? Bel & Bril Talent Advisors - Executive Search has been exclusively retained by this top national accounting firm to secure an accomplished Senior Manager / Director to join their rapidly growing Sydney practice. We represent a firm with over 400 in the national team, that deliver a long history of year on year growth, and consistently sit within top 20 mid-tier accounting firms in Australia. This firm has a wide network of clients and connections both in ANZ and overseas across multiple industries, which ensures a complete approach to corporate advisory, accounting, auditing, taxation and other business lines. This firm's team is dynamic, collaborative, and passionate about delivering exceptional results for their clients. They foster a culture of innovation and provide ample opportunities for professional growth and development. Other benefits include Hybrid working, Bi-annual remuneration review, flexible and dynamic environment, EAP, corporate partner discounts as well as regular social events to build a strong thriving team.

The Role: As a Business Services Director / Partner, you will be responsible for overseeing and managing a portfolio of clients, providing strategic financial guidance, and ensuring the delivery of high-quality accounting services. You will collaborate closely with clients, internal teams, and management to drive business growth, improve financial performance, and maintain strong client relationships. As a leader within the firm, there will be that independence and autonomy to develop your team and client portfolio.

Key Responsibility areas include: Client Relationship Management: Team Management Financial Advisory & Reporting Business Planning, Tax Planning and Compliance Business Development Process Improvement Stay Updated on

RegulationsQuality AssuranceYour Profile:To succeed in this role, you are a highly accomplished Senior Manager, Associate Director or Director within a Big 4, Top 20 or another well-established mid-sized accounting firm with a Business Advisory line.Show a track record of successfully servicing a range of clients will set you up for an outstanding career with this growing firm and could pave the way to a Partner position.Excellent client management skills, with the ability to build and maintain strong relationships.CA/CPA qualification and Bachelor's degree in AccountingStrong leadership and team management abilities.Excellent communication and presentation skills.Continuous learning mindset and commitment to professional development.If you have a passion for accounting, strong business acumen and leadership skills, and a desire to help your team and clients succeed, we would love to hear from you.For a confidential discussion, please respond to this advert or call Bel & Bril Talent Advisors on +61 2 9313 6391 , and we'll be in touch as soon as we can.#J-18808-Ljbffr

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