

# Australia Jobs Expertini®

## Director Of Development

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Company: Louisiana Tech University

Location: Australia

Category: other-general

Thank you for your interest in employment with Louisiana Tech University. Louisiana Tech University Division of University Advancement is seeking a Director of Development. The Director of Development reports to the Assistant Vice President for Philanthropy & Engagement. The Director of Development will manage a portfolio of major gift donors (\$25,000+) to raise funds for their assigned unit(s). This professional collaborates with Louisiana Tech University Foundation colleagues as well as faculty, staff, and administrative leadership on the Louisiana Tech campus to develop and implement an integrated fundraising strategy for the team to meet fundraising goals. Performance metrics will be determined annually by the Vice President for University Advancement pursuant to the Louisiana Tech University Foundation's annual fundraising goals and University's funding needs and priorities.

**Qualifications and Requirements**  
Bachelor's Degree Required. Previous experience with sales enablement platforms preferred. Demonstrated success in previous fundraising or sales experience preferred.

**Duties and Responsibilities**  
Ability to develop, maintain, and grow interpersonal relationships including with university alumni, donors and friends, administrators, faculty, students, and staff. Demonstrated ability to comfortably articulate a strong and compelling case for support and solicit gifts. Excellent oral and written communication skills including the ability to make effective presentations to large and small groups. Exceptional goal orientation. Excellent organizational and prioritization skills. Ability to handle multiple projects and deadlines. Proficiency in Microsoft Office applications and the ability to use multiple cloud-based platforms simultaneously to gain information.

**Application Process**  
Applicants must submit:  
A current resumé which includes a chronology of employment  
Three professional

references to include phone number, address, and email address. An unofficial copy of your academic transcript from the school from which you received your highest degree. Review of applications will begin immediately. Louisiana Tech is an Equal Opportunity/Affirmative Action/ADA Employer and places a high priority on the creation of an environment supportive of ethnic minorities, women, veterans, and persons with disabilities. Posting Close Date: This position will remain open until filled. Please Note: Applications must be completed by 11:59 p.m. on the Job Closing Date to ensure consideration. Note to Applicant: Applicants should fully describe their qualifications and experience with specific reference to each of the minimum and preferred qualifications in their cover letter. The search committee will use this information during the initial review of application materials. References will be contacted at the appropriate phase of the recruitment process. This position may require a criminal background check to be conducted on the candidate(s) selected for hire. As part of the hiring process, applicants for positions at the Louisiana Tech University may be required to demonstrate the ability to perform job-related tasks. Louisiana Tech offers students an unparalleled educational experience in its 79 undergraduate majors, 32 master's degree programs, and nine doctoral programs. Founded in 1894, the University has been recognized as one of America's Top Colleges in Forbes and as the No. 1 college in the state of Louisiana for value in Kiplinger's. The University has been ranked as a Top Tier research university in US News and World Report for 10 years, and is the only university in the state of Louisiana to be recognized in the Times Higher Education (THE) 2020 University Impact Rankings for its commitment to sustainable development. The University has a history of and commitment to creating programs that are the first in their fields, like biomedical and cyber engineering. Louisiana Tech's partnerships with business, government and the military help create both academic programs and job development in the I-20 Cyber Corridor. Louisiana Tech is an economic driver for our region and state, and our campus is a home for new and growing enterprises. This connection to innovation impacts our academic programs and provides job opportunities for our students in fields like cybersecurity and engineering. The traditional core campus of approximately 280 acres connects with the Enterprise Campus, a home for new and growing enterprises and to the heart of Ruston. Louisiana Tech and the City of Ruston continue to work hand in hand to create a healthier and more environmentally responsible community by developing safe pedestrian paths, lighting, sustainable landscaping, bicycle paths and more. Louisiana Tech University adheres to the equal opportunity provisions of federal and civil rights laws, and does not discriminate on

the basis of race, color, national origin, religion, age, sex, sexual orientation, marital status or disability. Louisiana Tech University is a SAME agency.

#J-18808-Ljbffr

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