Delivery Manager [Global Market] Hot

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Company: TECHVIFY Software

Location: Central Coast

Category: other-general

TECHVIFY is a Global AI & Software Solutions company based in Hanoi, Danang, Singapore and Japan. It has experienced rapid growth from 1 to 200 full-time employees in 4 years, led by a young and passionate leadership team with a commitment to innovation and a zero-tolerance policy for office politics. The company's primary market since its inception has been the English-speaking market, with key clients mainly from Singapore, Australia, the US, and the EU (constituting 85% of the company's revenue). The team's vision is to become a wellknown brand with influence in the technology sector, providing deep AI & IoT solutions and IT services. After 5 years of development, the company is in a phase of rapid growth and expansion, despite the general economic challenges. To meet the growing business demands, the team is looking to expand its Delivery Unit and hire Delivery Managers for the English speaking market. As a Delivery Manager (Group Leader), you will be responsible for: Developing a new Delivery Unit from scratch, focusing on the English-speaking market. This includes building resources, creating a strategy and plan, and executing it. Building the core team for the unit, including key technology roles and management positions. Therefore, leadership and team-building skills are crucial. Taking charge of the group's business plan, P&L, and growth. Supporting pre-sales activities and providing technical solutions and consulting directly to customers/leads. Contributing to building the group's delivery methodology and ensuring team compliance. Managing group budgets and resources effectively. Overseeing project teams and ensuring the timely delivery of software solutions. Establishing and maintaining strong relationships with clients, stakeholders, and team members. Reporting to the Board of Directors. To be considered for

this position, we require: First, we look for individuals who are a suitable fit, have a strong determination and passion for their work, and are ready for a long-term position to join the company's core team in fulfilling the mission and long-term vision. Minimum of 8 years of experience in software outsourcing, with at least 2 years in a delivery management role. Strong leadership and project management skills Excellent communication and interpersonal skills TECHVIFY is dedicated to delivering high-quality software solutions to global clients, and we are seeking someone who shares our passion for excellence. As a Delivery Manager, you will have the opportunity to lead a team of talented professionals and work with cutting-edge technologies. Attractive package – Revenue base commission: 0.8-1.2% of generated revenue (following delivery bonus policy) Other benefits following company's policy and also special policy for Key members. You can find your career & passion here rather than just a job To apply for this position, please submit your resume and cover letter. We thank all applicants for their interest, but only qualified candidates will be contacted for an interview. Email: REC team: ****** Linkedin: Harry (HIEU) Nguyen | LinkedIn Delivery Manager (Global Market) V? trí b?n quan tâm Social Content Creator (th? tru?ng Nh?t) Front-end Developer (Middle) IT Recruitment Lead Chuyên viên Truy?n thông N?i b? Social Content Creator Technical Project Manager Delivery Manager (Global Market) Junior/Mid Java Engineer (Onsite) Junior AI Engineer International Sales Executive Mid/Senior React Native Developer Junior Java Engineer Mid/Senior Java Developer Mid-Senior Nodejs Developer Junior/Mid-level .NET Software Engineer Junior /Middle Business Analyst Financial Assistant (Onsite) Junior ReactJS Developer Intern Golang Developer Senior IT Content Creator (Onsite/ Remote) Accountant Intern Office Administrator Human Resource Manager (HRM) Middle/Senior Quality Assurance ReactJS Developer Middle ReactJS Developer (Junior/Mid) Digital Marketing Executive Delivery Manager (Japan Market) Recruitment Lead Senior FullStack Developer Đà N?ng Senior Flutter (Mobile) Golang Developer (Senior/Lead) Fresher Golang Solution Architect Bridge Engineer (BrSE) - Hà N?i Digital Marketing Lead (Onsite/Remote) Sales Manager (Hanoi & HCMC) Business Development Interns (Hanoi & HCMC) Senior Sales Executive (Global Market) Senior Node.Js Developer DevOps Engineer Process Quality Assurance (PQA) Mid/Senior Java Developer (Japan) Senior/ Middle C# Developer (Japan) Senior/ Middle C/C++ Developer (Japan) IT Project Manager Senior Sales Executive (Japan Market) Senior Java Developer Mid-Senior Java Developer Java Technical Leader Bridge Engineer (BrSE) - Japan Senior .NET /C# Developer Middle/Senior Python Developer Performance Marketing Specialist

Sales Assistant (Graduate - Junior) Senior Vue.Js Developer Senior ReactJs Developer PHP Team Leader Senior PHP Developer Chuyên Viên IT Recruiter Junior PHP Developer Automation QA Senior Business Analyst (BA) V? trí khác #J-18808-Ljbffr

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