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Consultant (Sydney)

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Company: BTS

Location: Sydney

Category: life-physical-and-social-science

About us

BTS is a global professional services firm headquartered in Stockholm, Sweden with about 1,100 professionals in 36 offices located on six continents.

We focus on the people side of strategy. We serve a wide range of client needs, including: Strategy execution, Leadership development, Assessment, Developing business acumen, Transforming sales organizations, Coaching, Digital solutions, events and services.

At our core, we believe people learn best by doing. For 35 years, we've been designing powerful and fun change experiences that have a profound and lasting impact on people and their careers, inspiring new ways of thinking, build critical capabilities and unleashing business success. It's strategy, made personal.

In Australia we have been operating for nearly 20 years and work with the top tier organisations of the ASX100. Globally we partner with nearly 450 organizations, including over 40 of the world's 100 largest global corporations. BTS is a public company listed on the Nasdaq Stockholm exchange and trades under the symbol BTS B. For more information, please visit www.bts.com.

BTS Leadership

Tracey Bunyard is a qualified Accountant and business leader with more than 20 years of experience in general management across industries spanning Financial Services, Manufacturing, Distribution and Technology. For the past eight years, Tracey has been the General Manager of BTS Australia. Tracey has deep expertise partnering with commercial leaders to create customer value, supporting customer and sales transformations, and

delivering business strategy and assessment. Tracey is a proud Indigenous woman who lives in Sydney with her husband and two sons.

Stephanie Peskett is a HR practitioner, PCC accredited Coach, and business leader with more than 20 years of experience supporting people and strategy development in the world's leading organisations. She partners with clients to transform their learning, culture, talent management, and top-to-bottom leadership development initiatives. Stephanie also works with Executives to support major people and organisational change initiatives. Stephanie lives in Sydney with her partner and three children.

They are ably supported by a Director, Commercial Operations, and Head of People Experience and Project Enablement; and with experienced Consultants committed to the BTS purpose.

What we look for to become a BTSer

With significant growth ahead, we are seeking exceptional talent to join our team.

You'll be curious, creative, collaborative. You'll take a deep interest in the human side of business, with a growth mindset, and be passionate about helping leaders transform their organisations in ways that are strategic, effective and human. You will be curious to get inside how an organisation operates, build trust and work with the team at BTS to devise great ways to accelerate a client's business.

To be successful you must have a drive for business development and achieving client and commercial outcomes. You will love working in teams and care deeply about your colleague's success.

Your experience matters, and we want to hear about it so we can meet you where you are. If you're just starting out in your career, we will be looking for drive to make a difference, customer orientation and good organisational and commercial awareness. If you are more experienced, it should be in the field of consulting with evidence of client work, experience in the field of leadership or sales capability. You should be a skilled communicator with a natural interest in people and organisations.

What you will do with BTS

The work you will do in BTS will be often in the field of leadership, capability and organisational change. We will develop you in three main ways; developing client relationships, designing solutions and facilitating these experiences with clients.

Variety is key in all our roles. You'll work on multiple projects at one time, across different industries, and with different internal teams. Some of these projects you may be leading.

We are an entrepreneurial organisation and look for team members who can roll up their sleeves with a “no task is too small” mindset. You’ll laugh a lot and have a lot of fun...it’s one of our core values. And this is all done in a team-based setting where our entrepreneurial culture of freedom and responsibility empowers you to contribute from your first day.

We offer flexible working and the opportunity to mix your work to be from home and the office, with an expectation of being office based 3 days per week.

What we offer:

A culture comprised of diverse local, APAC and global working opportunities, based in Australia

Multiple pathways for development and advancement

Competitive compensation and benefits package

Invested in your development with regular capability sessions

Potential for international exposure and travel

Casual and fun professional atmosphere emphasizing freedom, responsibility, collaboration, excellence, and individual growth

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