

Commercial Analyst

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Company: Vocus Communications

Location: Australia

Category: other-general

452 Flinders St, Melbourne VIC 3000, Australia Req #1961 Thursday, 11 April 2024 Are you looking for an awesome place to work, where you can proudly be your authentic self, and be part of #oneteam? We are looking for a passionate team player who aligns with our values and culture, takes pride in their unique contributions, and can challenge the status quo with disruptive thinking. If this sounds like you, come and join us! The opportunity We are looking for a skilled Commercial Analyst with 2 years of Telco experience to join our tight knit team based in Melbourne. As Commercial Analyst you'll provide commercial leadership and insights for the Retail division by identifying and capturing value. This role is a critical position in the organization responsible for the commercial management across the business with responsibility to drive value, enable effective decision making while introducing sustainable governance. What you'll be doing day-to-day Economic modelling of product pricing structures and proposed future changes such as price decreases/increases or the introduction of new products. Build financial models to support development of business cases to make the right capital and business decisions. Present the financial recommendations and justifications for business cases to senior management. Validate business cases and conduct variance analysis and benefits realisation. Provide high quality and timely advice to support to internal teams with regards to customer and product profitability and effective capital investment. Identify new commercial opportunities and provide creative and innovative solutions to continue to grow and develop the team's commercial strategy. Supporting the Finance Planning & Analysis team in development of the overall Retail budgets and forecasts. Business partner with financial and non-financial stakeholders including operational

teams and management effectively to achieve aligned goals. Ad-hoc modelling to support the business as required. What you bring to this role You hold or are working towards a postgraduate qualification such as CA or CPA. Possess strong people leadership skills with an ability to grasp, comprehend, communicate, and present complex financial, strategic, and operational information to a wide audience. High performing individual with excellent financial modelling and analytical skills Uses rigorous logic and methods to solve difficult problems with effective decisions. Can anticipate future consequences and trends accurately then create competitive and breakthrough strategies and plans. Is widely trusted and seen as a direct and truthful individual. A high level of detail orientation and sound commercial acumen

What We Offer Working at Vocus will give you rewarding experiences and the opportunity to do extraordinary work. You will enjoy: Diverse and dynamic teams with a supportive and inclusive culture. Supportive career development plans with comprehensive ongoing training, support, and development opportunities. Flexible hours and a hybrid working environment. Generous discounts on power, gas, mobile and internet; plus, discounts to over 400 retailers. Competitive leave benefits, including anniversary leave, purchased leave, parental leave, volunteering leave, study leave, and much more. We also offer a fifth week of annual leave when you hit five years of service! Study assistance programs to excel your personal growth, learning and development. Health and wellness offerings, including access to our wellbeing initiatives that can help you from a financial, psychological, and physical perspective. Working at Vocus is never just a job – it's personal. We're crazy about our customers and believe our people are the difference. Our wonderfully diverse team and a vibrant culture define us. We care about the impact we have on our people, our customers, and our communities and are committed to operating as a responsible, ethical business. We pride ourselves on setting audacious and ambitious goals and believe that we can play our part in changing the Australian telecommunications landscape and make a fundamental difference to people's lives. With us, you'll have the opportunity to lead and inspire teams, work on projects that are shaping the future of telecommunications and become part of a culture that thrives on creativity, encourages new ideas, and provides a collaborative and inclusive environment.

About Us As Australia's specialist fibre and network solutions provider, we own and operate 25,000km of secure, high-capacity fibre connecting people, businesses, governments, and communities across Australia to the world. Through our well-known retail brands, we deliver simple and affordable broadband, mobile, voice and energy services with the purpose of Building Critical Connections. Enabling Better

Possibilities. Ready to take the next step? If you like the sound of this role and think you'd do a great job, but are worried you don't tick every box, we encourage you to back yourself – we know that diverse groups are less-likely to apply for roles they're not 100% qualified for, but just as likely to succeed at them! We are a proud equal opportunity employer committed to providing a safe, diverse, and inclusive working environment where all our team members feel like they belong. We know diversity makes us stronger and we encourage applications irrespective of background, age, origin, gender, sexual orientation, identity, or ability. If you feel comfortable, please let us know if you have any accessibility requirements upon application, so we can make any adjustments required to support you throughout our recruitment process.

#J-18808-Ljbfrr

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