

Caravan Sales Consultant

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Company: Adelaide Rv

Location: South Australia

Category: other-general

Due to continued growth with a solid strategy to further scale up our business over the next 12 months we require another new dynamic salesperson driven to support our clients in finding their dream van. If you are unsure if this is for you, ask yourself: Are you tired of the normal sales routine Are you looking for a Fun and Family Friendly Workplace? Do you love to help people Do you love to explore this great country Do you have a track record of producing sales results? If you answered yes to any of these questions, apply now and let's have a chat. Our sales professionals in this dealership can easily exceed \$90,000 plus by following our proven sales process. Your Responsibilities at Adelaide RV

Responsible for selling new and used caravans within the dealership Maintain a strong relationship with all Adelaide RV clients Maintain strong product knowledge, ensuring you are up to date on latest trends, features and options Track and Monitor all potential leads in our CRM to ensure sales opportunities and all follow ups are never missed. Liaise and negotiate consignment stock Prepare Caravans for sale Assist with Caravan and Camping Shows, Sale Events and Field Days Preferred Qualifications: A minimum of 2 years of experience in sales, preferably within the caravan or automotive industry. Proven track record of achieving sales KPIs, with a strong focus on customer satisfaction. Ability to develop client relationships - consultative methods, problem solving & strong customer service focus Excellent written and verbal communication skills, with the ability to adapt to team members, customers, and senior management. Proficient in software systems About Us Adelaide RV is a South Australian owned and operated family business. Starting from humble beginnings and we have grown into one of the most reputable caravan dealerships in

Adelaide. A sole distributor in South Australia for Supreme, Leader and Goldstream RV who are proudly manufactured in Australia. Our Values We are Passionate, We are Responsible, We are Trusted, We are a team Caravans are a lifestyle choice, and our company purpose is To Inspire and Motivate People to Travel . You will be helping our customers fulfil their dreams inside a fun and exciting working environment. A generous base annual salary and a solid commission package is on offer at Adelaide RV. We also pride ourselves on investing in our people through leadership and culture training and mentorship. If you are High Performing Sales Consultant with a desire to take your sales career to the next level, within a team that wants you to succeed, then it's worth having a confidential chat with us. Your application will include the following questions: Which of the following statements best describes your right to work in Australia? Do you have experience in a sales role? What's your expected annual base salary? Report this job advert Don't provide your bank or credit card details when applying for jobs. Choose from thousands of courses delivered by leaders in education. #J-18808-Ljbfrr

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