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Calling All Sales People In It!

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Company: People Intelligence Recruitment

Location: Sydney

Category: other-general

Account & Relationship Management (Sales) We specialise in the recruitment of client facing roles to include sales, marketing, business transformation and support! We recruit in Sydney, Melbourne, Brisbane, Canberra, Adelaide and Perth. We recruit from entry level through to senior management, cross-industry and we are always on the lookout for excellent candidates, particularly those who work in a B2B capacity within the tech space! We are currently looking for B2B candidates for the following roles. Sales Coordinator/Junior Account Manager – Sydney to \$75k + Super + Uncapped Comms, 120k OTE Renewals | Licensing | Quotes | Account Management | Creative Hardware & Software Solutions | Small Company | Sydney Based | WFH | Uncapped Comms Social Media Coordinator – Campbelltown to \$80k inc. Super Digital Content Creation | Campaign Management – Organic & Paid | Analytics | Social Media Planning | Client Engagement | Marketing Consultancy Account Manager – Sydney CBD to \$100k + Super + Uncapped Comms Existing clients | Cross & upsell | IT Solutions & Services | Systems Integrator/Reseller | Sydney | Uncapped Comms | Small company Business Development Manager – Sydney CBD \$250/300k OTE. Uncapped New Business Development | Hunter | Systems Integrator | Reseller | IT Solutions & Services | Vendor Management | BDM | Uncapped Comms Business Development Manager, Business Transformation SaaS Solutions & Services - Sydney or Brisbane \$Base + Super + Uncapped Comms. OTE \$300/350k Business Development | SME/Enterprise | SaaS | Cloud Solutions | Cross-industry | Consultancy | Uncapped Comms | WFH | Sydney or Brisbane based | State Territory NSW State Manager - Sydney to \$120k + Super + Annual Bonus Electrical & IT

Wholesaler/Retailer/Distributor | Fibre Optic & Data Cables | IT Peripherals | B2B | Lead a Team of 10 inc. BDM & AMs | Office Based BDM - Perth, WA to \$110k + Super + Uncapped Comms, OTE \$170k Electrical & IT Wholesaler/Retailer/Distributor | Fibre Optic & Data Cables | IT Peripherals | B2B | Hunter | Field Based Sales Account Manager - Melbourne, VIC to \$80k + Super + Comms Electrical & IT Wholesaler/Retailer/Distributor | Fibre Optic & Data Cables | IT Peripherals | B2B | Cross & Upsell | Manage 700/800 existing accounts | Office Based If you are looking for a new B2B client facing role within the tech sector, then we would like to hear from you! If you do not see a job above that suits your experience, it does not mean we can't help you, as we are always networking with our clients and contacts to find jobs for good candidates in sales or sales support roles! Check out our website for details of all jobs! www.peopleintelligence.com.au Your application will include the following questions: Which of the following statements best describes your right to work in Australia? Report this job advert Don't provide your bank or credit card details when applying for jobs. #J-18808-Ljbfrr

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