

Business Development Manager, Amazon Logistics

[Apply Now](#)

Company: Amazon

Location: Melbourne

Category: other-general

BASIC QUALIFICATIONS - Bachelor's degree - 3+ years of program or project management experience - 3+ years of defining and executing against program timeline & requirements experience - 3+ years of working cross functionally with non-tech teams experience - Knowledge of Excel at an intermediate level (e.g., pivot tables & charts, multiple criteria lookups, nested logical/IF formulas, data cleansing, array formulas, etc.) - Experience defining program requirements and using data and metrics to determine improvements

DESCRIPTION The goal of Amazon Logistics Last Mile Team is to exceed the expectations of our customers by ensuring that their orders, no matter how large or small, are delivered as quickly, accurately, and cost effectively as possible. To meet this goal, we are continually striving to innovate and provide best in class service levels through the introduction of pioneering new products and services. The BDM will develop recruiting and placement strategy to identify prospects to meet program growth plans in market. Overseeing the entire candidate journey, from interview to business launch, and concluding with ramp completion and driving improvements that lead to higher-quality candidate outcomes and drive candidate engagement. Supporting candidates on program expectations, business plan best practices, operational requirements, and safety. Collaborating cross-functionally with internal partners including account managers and operations teams to ensure we are adding high-quality candidates to the program, leveraging insights to refine selection and on-boarding to launch phase. Key job responsibilities The BDM oversees a candidate acquisition pipeline and is accountable for leading candidate outreach, ensuring quality candidate vetting, and driving ongoing engagement with candidates preparing to join the program. The

successful candidate will demonstrate an ability to identify high-quality operators to join the program, using data to drive decisions to analyze their regional capacity needs and pipelines, building and bolstering process to ensure that recruitment and engagement can be applied consistently, and ensuring quality candidates are matched to the right station opportunities. The right candidate will serve as both trusted advisor of candidates and an ambassador for Amazon. A BDM will collaborate with an integrated internal team of Operations leaders, Program Managers, and Compliance teams to ensure we identify highly qualified candidates to join the network. The BDM is also accountable for developing and maintaining external longer-term relationships within the business communities from which we source talent and nurturing talent from within our existing community. About the team At Amazon Logistics (AMZL), our goal is to provide customers with an incredible package delivery experience through the last mile of the order. To achieve this goal, we work with a network of partners to deliver customer orders. Utilizing continuous improvement initiatives and creative thinking, we support our Delivery Station teams to ensure that millions of packages reach their final destination as efficiently as possible. We are open to hiring candidates to work out of one of the following locations: Melbourne, VIC, AUS | Sydney, NSW, AUS PREFERRED QUALIFICATIONS - 3+ years of driving end to end delivery, and communicating results to senior leadership experience - 3+ years of driving process improvements experience Acknowledgement of country: In the spirit of reconciliation Amazon acknowledges the Traditional Custodians of country throughout Australia and their connections to land, sea and community. We pay our respect to their elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today. IDE statement: Amazon is committed to a diverse and inclusive workplace. Amazon is an equal opportunity employer, and does not discriminate on the basis of race, national origin, gender, gender identity, sexual orientation, disability, age, or other legally protected attributes.

[Apply Now](#)

Cross References and Citations:

1. Business Development Manager, Amazon Logistics Europajobscentral Jobs

MelbourneEuropajobscentral ↗

2. Business Development Manager, Amazon Logistics Radiologistjobs Jobs Melbourne Radiologistjobs ↗

3. Business Development Manager, Amazon Logistics MedicalassistantjobsJobs MelbourneMedicalassistantjobs ↗

4. Business Development Manager, Amazon Logistics FilmjobsJobs Melbourne Filmjobs ↗

5. Business Development Manager, Amazon Logistics AnesthesiologistjobsJobs MelbourneAnesthesiologistjobs ↗

6. Business Development Manager, Amazon Logistics Europejobscareer Jobs MelbourneEuropejobscareer ↗

7. Business Development Manager, Amazon Logistics MoscowjobsJobs Melbourne Moscowjobs ↗

8. Business Development Manager, Amazon Logistics MedicaljobsnearmeJobs MelbourneMedicaljobsnearme ↗

9. Business Development Manager, Amazon Logistics Resume-score Jobs Melbourne Resume-score ↗

10. Business Development Manager, Amazon Logistics Perhourjobs Jobs Melbourne Perhourjobs ↗

11. Business Development Manager, Amazon Logistics Torontojobs Jobs Melbourne Torontojobs ↗

12. Business Development Manager, Amazon Logistics Automationjobs Jobs MelbourneAutomationjobs ↗

13. Business Development Manager, Amazon Logistics Researchjobs Jobs Melbourne Researchjobs ↗

14. Business Development Manager, Amazon Logistics ProtectiveservicejobsJobs MelbourneProtectiveservicejobs ↗

15. Business Development Manager, Amazon Logistics AfricajobscentralJobs MelbourneAfricajobscentral ↗

16. Business Development Manager, Amazon Logistics Europejobscareer Jobs MelbourneEuropejobscareer ↗

17. Business Development Manager, Amazon Logistics Philadelphiajobs Jobs MelbournePhiladelphiajobs ↗

18. **Business Development Manager, Amazon Logistics Computerjobs Jobs Melbourne Computerjobs** ↗
19. **Business development manager, amazon logistics Jobs Melbourne** ↗
20. **AMP Version of Business development manager, amazon logistics** ↗
21. **Business development manager, amazon logistics Melbourne Jobs** ↗
22. **Business development manager, amazon logistics JobsMelbourne** ↗
23. **Business development manager, amazon logistics Job Search** ↗
24. **Business development manager, amazon logistics Search** ↗
25. **Business development manager, amazon logistics Find Jobs** ↗

Source: <https://au.expertini.com/jobs/job/business-development-manager-amazon-logistics-melbourne-amazon-2708-41600/>

Generated on: 2024-05-06 by Expertini.Com