Branch Manager

Apply Now

Company: Michael Page

Location: Carole Park

Category: other-general

Work for a market leader

Opportunity for a values led leader to drive branch performance

About Our Client

With a national network across Australia, Cooper Fluid Systems (CFS) provides hydraulic, pneumatic, lubrication, fire suppression and fluid transfer solutions to customers throughout Australia. If it involves moving oil, grease, water, air, or fuel, they take pride in being able to design a system for it. They are recognised as an industry leader across the mining, construction, manufacturing, agriculture and defence industries.

Job Description

Reporting to the Northern Regional Manager, the Branch Manager will be accountable for the performance of the Carole Park branch. The key responsibilities will include but not be limited to the following:

Lead through the demonstration of CFS core values: Respect, Fairness, Teamwork, Integrity and Professionalism.

Provide strong operational and commercial leadership, inclusive of personnel/leadership development, operational efficiency, customer engagement, collaboration and safety.

Coaching and mentoring of leaders within the region with a focus on leadership and development of team members.

Play a core role in refining and executing the sales strategy across the region encompassing customer engagement strategies, retention, growth markets and diversification.

Continue to drive and evolve the existing culture of diversity, high performance and collaboration.

The Successful Applicant

The successful candidate will have a passion for people, leadership and diversity with values that align to Coopers Fluid System's.

It is imperative to have experience in a similar operational leadership role; with a proven track record in driving a high performance across culture, operations and sales.

The individual must be adaptable when it comes to operational and commercial strategies; especially as priorities evolve.

Experience in a similar direct supply/distribution environment and mechanical experience desirable but not essential.

What's on Offer

Working in a collaborative, inclusive organisation and partnering with the Northern Regional Manager, this role offers an exceptional opportunity for a proven Branch Manager to take ownership over the growth and direction of an established business.

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Cross References and Citations:

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