

Australia Jobs Expertini®

Automotive Parts - Trade Sales Rep

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Company: Automotive Recruitment

Location: Perth

Category: other-general

If culture is important to you, with the ability to own your role and truly make it your own, this could be the position you have been looking for. Our client is a leading global automotive parts and service business and experts in their field. With a strong leadership group, a dynamic team environment and a high quality product range, this new role has been created in the Perth metro market due to business growth. Working with the metro branch network in Perth, you will spend approximately 2 days per month with each branch, working in the field managing relationships with existing customers, and developing new sales opportunities with workshops, automotive specialists and large service chains. Forging strong relationships with your customers, you will be accountable for sales growth, review of accounts, maintenance of CRM, competitor analysis, product demonstrations and working to help find solutions for your customers. We are seeking a candidate who has a passion for customers and developing sales opportunities, who is technically minded, ideally with experience in automotive parts – you may be an experienced sales person, or potentially a parts interpreter or automotive branch manager looking for a new opportunity. Along with a great family oriented culture, our client is offering a solid base salary, fully maintained vehicle, phone, laptop and bonus and a professional development allowance to help you take your career further. To be considered for this role you must have a full and current drivers licence, along with an enthusiastic approach and great communication skills. To be considered for this opportunity, please apply with your resume in strict confidence to Natalie Smith. All details in relation to the organisations, etc will be provided to shortlisted candidates, if you have a suitable background. This role is open only to Australian Citizens

or Residents, or those with full working rights in Australia. ABOUT US. Automotive Recruitment Australia is constantly seeking top industry talent for a range of roles with our automotive clients across the automotive aftermarket, OEM, Parts, Performance, heavy commercial vehicle / truck sectors along with a range of diverse clients who provide various services to the automotive industry. Let us take care of your next automotive industry role – with confidence and confidentiality.

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