

# Australia Jobs Expertini®

## **Asset Management - Campbell Global - Acquisitions - Australasia - Executive Director**

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Company: JPMorgan Chase & Co.

Location: Sydney

Category: other-general

Campbell Global (“CG”) is part of the Alternatives platform in JP Morgan Asset Management and a long-standing and prominent global investment manager focused on forestland and related assets including manufacturing and carbon. The Acquisitions - Australasia - Executive Director is a leader within the firm and is a highly strategic role supporting CG’s core business.

As an Acquisitions - Australasia - Executive Director within JP Morgan Asset Management, you will play a significant role in the overall global strategy of the firm and that of specific products. You will lead the acquisition sourcing and due diligence efforts in Australasia and oversee third-party property managers in the region. In addition, you will be responsible for optimum asset performance, prudent risk management, and equitable treatment of assets under management in the region.

### **Job Responsibilities**

Develops strategies and tactics to enhance CG’s competitiveness to acquire forestland and other related assets, including tracking transaction information on comparable properties and developing a detailed understanding of competitors and market discount rates.

Supports the outreach and development of strategic relationships with landowners, advisors, consultants, and service providers in a way that 1) enhances CG’s reputation as a buyer and manager of forestland properties, and 2) provides a network of contacts to gather market intelligence, discern market activities, and identify and act on acquisition opportunities.

Investigates potential acquisitions and local market fundamentals.

Assists with the acquisition process, including managing the collection and analysis of due diligence information, and providing input into acquisition models, negotiations, and the closing/settlement process.

Leads the development and implementation of management plans and operating budgets.

Coordinates and oversees third-party property managers, including the review, approval and supervision of recommendations from property managers and activities related to the management of properties.

Interacts proactively with operations to ensure optimum asset performance, prudent risk management, and equitable treatment based on client objectives including meeting regularly with CG Operations staff to review client objectives, operations, and markets.

Ensures that environmental or financial risk management reporting is conducted in a timely and professional manner to Supervisor and, if appropriate, local Safety Coordinator.

Provides portfolio recommendations to CG's Investment Committee and Allocation Committee, which include aggregate and property performance, IRR analysis, diversification, and hold-sell recommendations.

Provides guidance to achieve operating performance goals of client assets and analyze significant variances to annual budgets, long-term plans and/or acquisition models. Maintain an active role in the oversight of annual property budgets and monthly forecast reports.

### **Required qualifications, capabilities and skills**

Bachelor's Degree (Business Administration, Accounting, Finance, Forestry, or an equivalent field of study).

A minimum of 10 years working experience in a related field, required.

Firsthand knowledge of forestry and forestland markets and related manufacturing assets.

Experience executing forestland acquisitions, in Australasia.

Knowledge of pine and eucalyptus forest management practices, including silviculture and inventory methodologies.

General knowledge of investment analysis concepts and broad experience working with financial models.

Proven ability to communicate well with a broad array of individuals in the field of forestland management, manufacturing, financial management and investors.

Working knowledge of investment industry and operating companies, with emphasis on Australasia.

Excellent interpersonal and communication skills, both written and oral.

Demonstrated organizational skills; ability to perform multiple tasks efficiently and work well under deadline situations.

Must be willing and able to travel periodically.

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