

Agribusiness Banker North West NSW

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Company: TR3 Recruitment

Location: Australia

Category: other-general

Strengthen existing customer relationships whilst identifying opportunities for growth in this fantastic opportunity for an Agribusiness Banker in the New England region of New South Wales.

- Manage a large Agribusiness Banking portfolio contributing to the regional growth strategy
- Grow your networks and develop strong relationships with new and existing clients
- Display a passion and understanding for Agribusiness

YOU | You will display high levels of professionalism and credibility within the Banking industry and have a high-level understanding of Regional clients and their business needs. Ideally you will have experience as a relationship manager and be well versed in business development. You are an ambitious individual with the desire to lead and mentor your team to success and in their personal development.

- Experience working in commerce, finance or banking (including lending and credit), preferably in a rural or agricultural environment
- Understanding of the business needs and attitudes of regional Agribusiness customers
- Ability to network effectively & maintain good professional working relationships with a range of stakeholders
- Experience in business development and prospecting
- Tertiary qualifications in Agricultural Science or Agribusiness or Formal qualification in an economic or financial discipline (highly regarded)

THE ROLE | As a Agribusiness Banker, you will develop and deliver win-win solutions that meet your client's needs, objectives and interests, as well as increase market share and

contribute to the successful delivery of key initiatives. You will work with varied stakeholders across the business, in particular working to ensure the success of the agribusiness specialisation.

THE CLIENT | Our client has a strong national presence with a focus on customer experience, innovation, inclusivity, and a highly competitive product range. They offer a fantastic remuneration package matched to your skill set, with a strong potential for growth and a strong demonstrated commitment to flexible working conditions.

Interested? Click 'Apply' now, or for a more detailed conversation, contact one of our team.

TR3 RECRUITMENT | We are a boutique firm specialising in the provision of tailored recruitment and consulting services. Our primary objective is to provide the best possible service to our candidates and our clients, whilst upholding our driving principles of sustainability, mutuality and trust.

This one not for you? Find other opportunities or info about our referral rewards at tr3recruitment.com.au or on our social channels.

TR3 Recruitment is committed to fostering a culture that embraces and values diversity and inclusion. Applicants of all ages, people with a disability and/or and Aboriginal and Torres Strait Islander people who meet the requirements of this position are strongly encouraged to apply. If you have any support or access requirements, we encourage you to advise us at time of application.

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