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**Ad Hoc / Contractor - Associate Principal**

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Company: Partners In Performance International Pty Ltd

Location: Perth

Category: sales-and-related

Partners in Performance is a global management consulting firm with a focus on human performance and working alongside client partners to make change happen. We've got offices in Australia, New Zealand, Africa, North and South America, the UK and Europe but prefer to spend as little time in them as possible. Instead, we work alongside our clients to unleash their potential and deliver lasting impact that you hardly ever achieve by sitting in a boardroom. As a Partners in Performance Associate Principal you will provide overall, on-site team leadership, usually across multiple teams on a single site. You will be passionate about providing support and coaching to client Business Improvement leaders and managers, ensuring consistency and that improvements are embedded. You will rate your success through the sustainability of your results. You will also be an inspiring development leader and mentor. Working across a generalist portfolio of engagements, you will be equally as comfortable in a carpeted CBD office as you are on a remote industrial site. Partners In Performance will provide you with countless opportunities to employ influencing and coaching skills from C Level and all along the operational management value chain while keeping your finger on the pulse of tangible results delivery. Key Responsibilities Strong leadership skills and the ability to influence C level and operational management Exceptional logical reasoning and the ability to ruthlessly prioritise to ensure rapid gains are achieved and sustained Proven blue chip, generalist consulting background in a T1 consulting house Ideally experience of delivering results based engagements with proven, lasting impact A genuine passion for sustainable results Our leadership team is a combination of home-grown talent and those drawn from senior postings in top-tier consulting firms. Each has deep industry

experience or possesses deep subject matter expertise born from prior operations experience. As our business continues to grow at an exceptional pace we are growing at all levels and offer a genuinely exciting opportunity to be a part of a business that is small enough to treat you as an individual and identify your unique skills, and large enough to unleash that potential. We treasure diversity of all kinds and have done since we opened for business more than 27 years ago.

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